# ECONOMIC SOCIALIZATION

The Economic Beliefs and Behaviours of Young People

PETER LUNT • ADRIAN FURNHAM

PETER LINE

# **Economic Socialization The Economic Beliefs And Behaviours Of Young People**

**Rainer Zitelmann** 

#### **Economic Socialization The Economic Beliefs And Behaviours Of Young People:**

Economic Socialization Peter Kenneth Lunt, Adrian Furnham, 1996 Economic Socialization is the most comprehensive and up to date book on how children and adolescents come to understand the economic world The citizen of contemporary Western societies while often lacking formal training in economics is a skilled user and interpreter of the economy International and interdisciplinary in scope the chapters in this volume examine the social determinants of economic attitudes beliefs and values as well as opening out the concept of economic understanding to include social and macroeconomic factors Specific issues addressed include the evolution of young people s ideas about wealth distribution public ownership and the market as well as the role of children as consumers and the association between economic beliefs and social class Economic Socializationis a major contribution to economic psychology and brings together research and analysis developing our understanding of the ways in which children learn about and engage in the economy Psychology Rob Ranyard, 2017-08-14 A comprehensive overview of contemporary economic psychology Economic Psychology presents an accessible overview of contemporary economic psychology. The science of economic mental life and behavior is increasingly relevant as people are expected to take more responsibility for their household and personal economic decisions The text will in addition to reviewing current knowledge on each topic presented consider the practical and policy implications for supporting economic decision making Economic Psychology examines the central aspects of adult decision making in everyday life and includes the theories of economic decision making based on risk value and affect and theories of intertemporal choice The text reviews the nature and behavioral consequences of economic mental representations about such things as material possessions money and the economy The editor Robert Ranyard a noted expert on economic psychology presents a life span developmental approach from childhood to old age He also reviews the important societal issues such as charitable giving and economic sustainability This vital resource Reviews the economic psychology in everyday life including financial behaviour such as saving and tax paying and matters such as entrepreneurial activity Offers an introduction to the field and traces the emergence of the discipline from Adam Smith to George Katona and Herbert Simon Includes information on societal issues such as charitable giving and pro environmental behaviour Considers broader perspectives on economic psychology life span psychological development from childhood to old age Written for students of psychology Economic Psychology reviews the most important information on contemporary economic psychology with a focus on individual and household economic decision making ranging widely across financial matters such as borrowing and saving and economic activities such as buying trading and working The Economic Psychology of Everyday Life Paul Webley, Carole Burgoyne, Stephen Lea, Brian Young, 2002-01-04 From childhood through to adulthood retirement and finally death The Economic Psychology of Everyday Life uniquely explores the economic problems all individuals have to solve across the course of their lives Webley Burgoyne Lea and Young begin by introducing the concept of economic behaviour and

its study They then examine the main economic issues faced at each life stage including the impact of advertising on children buying a first house and setting up home changing family roles and gender linked inequality redundancy and unemployment coping on a pension obituaries wills and inheritance Finally they draw together the commonalties of economic problems across the lifespan discuss generational and cultural changes in economic behaviour and examine the significance of other non economic constraints upon individuals The Economic Psychology of Everyday Life provides a much needed comprehensive and accessible guide to economic psychology which will be of great interest to researchers and students

Young People's Understanding of Society (Routledge Revivals) Adrian Furnham, 2015-12-22 First published in 1991 this book represents the first wide ranging review of young people s understanding of the social world and the functioning of society Taking a social cognitive view of adolescence it focuses on the processes by which young people learn to understand other people's thoughts emotions intentions and behaviour Concentrating on the social world of politics economics work gender and religion the authors cover such issues as politics and government work and unemployment law and legislative matters religion marriage and the family social class and racial and ethnic differences This work will be of interest to students of sociology and psychology The Wiley-Blackwell Handbook of Childhood Social Development Peter K. Smith, Craig H. Hart, 2013-12-04 The Wiley Blackwell Handbook of Childhood Social Development Second Edition presents an authoritative and up to date overview of research and theory concerning a child's social development from pre school age to the onset of adolescence Presents the most up to date research and theories on childhood social development Features chapters by an international cast of leaders in their fields Includes comprehensive coverage of a range of disciplinary perspectives Offers all new chapters on children and the environment cultural influences history of childhood interventions and neuro psychological perspectives Represents an essential resource for students and researchers of childhood social Children's Understanding of Society Martyn D. Barrett, Eithne Buchanan-Barrow, 2005 This state of the development art review of research covers children's understanding of the school economics politics the law and legal processes gender roles social class and occupational groupings racial groups ethnic groups and national groups The Psychology of Money Michael Argyle, Adrian Furnham, 2013-10-23 This fascinating book examines such diverse and compelling subjects as money and power gender differences morality and tax the very rich the poor lottery and pools winners how possessions and wealth affect self image and esteem why some people become misers and others gamblers spendthrifts and tycoons and why some people gain more pleasure from giving away money than from retaining it Comprehensive and cross cultural The Psychology of Money integrates fascinating and scattered literature from many disciplines and includes the most recent material to date It will be of interest to psychologists sociologists anthropologists and to people interested in business and economics

Children's Thinking About Cultural Universals Jere Brophy, Janet Alleman, 2006-04-21 This book summarizes findings from interview studies probing K 3 students knowledge and thinking about topics commonly addressed in the primary grades

social studies curriculum Reforming Economics and Economics Teaching in the Transition Economies Michael Watts, William B. Walstad, 2002-01-01 The volume is of greatest interest to those pursuing issues of the implementation of economics education and its impact at an elementary level on economic understanding and attitudes Through generally careful statistical analysis it shows what can be done even in a most difficult environment as well as the constraints on change imposed by Soviet legacies It is a valuable addition to the literature on economics pedagogy Richard E Ericson Slavic Review This comprehensive and impressive volume presents the first book length multi country investigation of reform of economic education in transition economies Authors from the West and from transition economies describe the major changes in economics content and instruction that occurred in schools and universities throughout nations in Eastern and Central Europe and the former Soviet Union from 1989 to 2000 International Handbook of Financial Literacy Carmela Aprea, Eveline Wuttke, Klaus Breuer, Noi Keng Koh, Peter Davies, Bettina Greimel-Fuhrmann, Jane S. Lopus, 2016-03-24 This Handbook presents in depth research conducted on a myriad of issues within the field of financial literacy Split into six sections it starts by presenting prevalent conceptions of financial literacy before covering financial literacy in the policy context the state and development of financial literacy within different countries issues of assessment and evaluation of financial literacy approaches to teaching financial literacy and teacher training and teacher education in financial literacy In doing so it provides precise definitions of the construct of financial literacy and elaborates on the state and recent developments of financial literacy around the world to show ways of measuring and fostering financial literacy and to give hints towards necessary and successful teacher trainings The book also embraces the diversity in the field by revealing contrasting and conflicting views that cannot be bridged while at the same time making a contribution by rejoining existing materials in one volume which can be used in academic discourse in research workshops in university lectures and in the definition of program initiatives within the wider field of financial literacy It allows for a landscape of financial literacy to be depicted which would foster the implementation of learning opportunities for human beings for sake of well being within financial living conditions The Handbook is useful to academics and students of the topic professionals in the sector of investment and banking and for every person responsible for managing his or her financial affairs in everyday life The Handbook of Children, Media, and Development Sandra L. Calvert, Barbara J. Wilson, 2010-12-13 The Handbook of Children Media and Development brings together an interdisciplinary group of experts in the fields of developmental psychology developmental science communication and medicine to provide an authoritative comprehensive look at the empirical research on media and media policies within the field 25 newly commissioned essays bring new research to the forefront especially on digital media developmental research and public policy debates Includes helpful introductions to each section a theoretical overview of the field and a final chapter that offers a vision of future research Contributors include key international authorities in the field The New Psychology of Money Adrian Furnham, 2014-05-09 The New Psychology of

Money is an accessible and engrossing analysis of our psychological relationship to money in all its forms Comprehensive and insightful Adrian Furnham explores the role that money plays in a range of contexts from the family to the high street and asks whether the relationship is always a healthy one Discussing how money influences what we think what we say and how we behave in a range of situations the book places the dynamics of high finance and credit card culture in context with traditional attitudes towards wealth across a range of cultures as well as how the concept of money has developed historically The book is split into four sections Understanding Money What are our attitudes to money and how does nationality history and religion mediate those attitudes Money in the Home How do we grow up with money and what role does it play within the family What role does gender play and can we lose control in dealing with money Money at Work Are we really motivated by money at work And what methods do retailers use to persuade us to part with our money Money in Everyday Life How do we balance the need to create more money for ourselves through investments with the desire to make charitable contributions or give money to friends and family How has the e revolution changed our relationship to money Radically updated from its original publication in 1998 The New Psychology of Money is a timely and fascinating book on the psychological impact of an aspect of daily life we generally take for granted It will be of interest to all students of psychology economics and business and management but also anyone who takes an interest in the world around them

Western-Pontic Culture Ambience and Pattern Lolita Nikolova, Marco Merlini, Alexandra Comsa, 2016-01-01 Western Pontic Culture Ambience and Pattern In Memory of Eugen Comsa is dedicated to the memory of Eugen Comsa an archaeologist whose work created the foundation of the Northern Balkan prehistory and was essential for the contemporary view of the prehistory of the North western Pontic region This edited volume brings together researchers in the field of Circumpontic archaeology from the Neolithic to the Iron Age period The content of the volume is offered to students and scholars who seek a deeper understanding of the prehistory of the Western Pontic region in particular the Balkans in their Eurasian context and more broadly to enhance the scholarly collections of academic educational public and private libraries throughout the world Economic Psychology & Behavioral Economics International Association for Research in Economic Psychology. Colloquium, 1993 The Rich in Public Opinion Rainer Zitelmann, 2020-03-31 What do people in the United States and Europe think about the rich There are several thousand books and articles on stereotypes and prejudices directed at countless different social groups In contrast there has only been sporadic research into stereotypes about the rich and no published comprehensive scientific study on the topic until now Negative prejudices and stereotypes have repeatedly been used to justify the exclusion expulsion persecution and murder of minorities who have been scapegoated at times of social crises The 20th century is full of examples of wealthy people including capitalists kulaks and other groups who were victims of deadly persecution These were exceptional situations but even in moderate forms prejudice against social groups harms society as a whole not just the rich through economic or physical destruction and declining prosperity In The Rich in

Public Opinion What We Think When We Think about Wealth historian and sociologist Rainer Zitelmann examines attitudes about wealth and the wealthy in four industrialized Western countries Germany the United States France and Great Britain Consisting of three parts this book first surveys the literature about stereotypes and prejudices Zitelmann then reports on never before seen data commissioned by the polling firm Ipsos MORI and from the Allensbach Institute which conducted identical surveys of residents of the four countries regarding various aspects of their attitudes toward wealth Lastly The Rich in Public Opinion looks at the portrayal of the rich in media and film People often admire the wealthy but Zitelmann shows that people can also envy them a sometimes toxic envy that can put lives at risk This book aims to examine how we think about a minority that while undeniably powerful can still be the subject of scapegoating often with dire effects for us all

Striving to Save Margaret Sherrard Sherraden, Amanda Moore McBride, 2010-05-25 Striving to Save will inform and inspire social policy with its breakthrough approach in understanding how low income families make ends meet while striving to make a better life for themselves and their families Scholarly work in savings debt household finance and behavior economics will benefit from this pioneering study that provides real life context for some of the most important issues of our day Tom Shapiro Brandeis University The central contribution of the book is to use original qualitative research to provide readers with a nuanced understanding of the financial difficulties facing low income households their financial decision making processes and their paths to saving and building assets over time. The book provides an essential corrective to the unidimensional view of poor households as unable and unwilling to save Michael Barr University of Michigan In Striving to Save Margaret Sherrard Sherraden and Amanda Moore McBride examine savings in eighty four working families with low incomes including fifty nine families who participated in a groundbreaking program of matched savings and financial education In depth interviews with these families along with savings and survey data shed light on saving in low income households The book concludes with recommended public policy approaches for increasing savings in households that are striving to save Margaret Sherrard Sherraden is Professor of Social Work at the University of Missouri St Louis Amanda Moore McBride is Assistant Professor of Social Work at Washington University St Louis Reader's Guide to the Social Sciences Jonathan Michie, 2014-02-03 This 2 volume work includes approximately 1 200 entries in A Z order critically reviewing the literature on specific topics from abortion to world systems theory In addition nine major entries cover each of the major disciplines political economy management and business human geography politics sociology law psychology organizational behavior and the history and development of the social sciences in a broader sense PISA 2012 Results: Students and Money (Volume VI) Financial Literacy Skills for the 21st Century OECD, 2014-07-09 This sixth volume of PISA 2012 results examines 15 year old students performance in financial literacy in the 18 countries and economies that participated in this optional assessment Consumer Behavior Senay Sabah, 2017-11-21 No time in the history consumption is considered to be as important as in today s world It defines who we are how well perfect we perform our multiroles within

the society buying the most expensive clothes means being the best mom for instances what symbolic meanings we attribute to our belongings and how rich clever fashion conscious or innovative we are Due to multidisciplinary and multimethod character of the concept of consumer behavior it is appropriate to study it accordingly in order to understand the subject with its different aspects and holistically Especially with the cultural social and technological changes within today s world this issue becomes prominent This book is a modest try for that end

The Cambridge Handbook of Sociocultural Psychology Alberto Rosa, Jaan Valsiner, 2018-07-12 Sociocultural psychology is a discipline located at the crossroads between the natural and social sciences and the humanities This international overview of the field provides an antireductionist and comprehensive account of how experience and behaviour arise from human action with cultural materials in social practices The outcome is a vision of the dynamics of sociocultural and personal life in which time and developmental constructive transformations are crucial This second edition provides expanded coverage of how particular cultural artefacts and social practices shape experience and behaviour in the realms of art and aesthetics economics history religion and politics Special attention is also paid to the development of identity the self and personhood throughout the lifespan while retaining the emphasis on experience and development as key features of sociocultural psychology

Whispering the Strategies of Language: An Psychological Journey through **Economic Socialization The Economic Beliefs And Behaviours Of Young People** 

In a digitally-driven world where displays reign supreme and immediate connection drowns out the subtleties of language, the profound secrets and psychological nuances concealed within phrases often move unheard. However, located within the pages of **Economic Socialization The Economic Beliefs And Behaviours Of Young People** a fascinating literary treasure sporting with natural emotions, lies a fantastic journey waiting to be undertaken. Composed by a talented wordsmith, that enchanting opus attracts readers on an introspective journey, lightly unraveling the veiled truths and profound impact resonating within the fabric of every word. Within the psychological depths of this emotional review, we shall embark upon a genuine exploration of the book is key subjects, dissect its captivating writing design, and yield to the powerful resonance it evokes strong within the recesses of readers hearts.

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