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A marketing handbook Capt. A Nagaraj Subbarao, Prof. V.V Rajan, Dr. Shweta Tewari, 2022-06-06 This book is aimed for students of Marketing as well as anyone who is interested in the subject including working professionals As we all know marketing is a vast subject and covers a wide range of topics including but not restricted to Branding Media Advertising Public Relations Retail Positioning Digital Marketing etc Through this book readers will get to understand and know various terms or definitions that we typically use in marketing parlance We have managed to gather over 2000 such terms and phrases that people normally associate with marketing This will help students understand the area much better that they are exploring under marketing We have also included 2 more sections in addition to the definitions namely Insights and a Did you know section The insights will cover various industry related information which gives factual data support to all we learn in marketing For example How many Households HH are there in India What is the average HH size What is the male female ratio split in India What is TV penetration in India Etc In the Did you know section we cover various aspects of brands products categories that gives deeper understanding about them

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