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FOUNDATIONS OF HUMAN SOCIALITY

Economic Experiments and Ethnographic Evidence from Fifteen Small-Scale Societies



REPORTS IN BOY

JOSEPH HENRICH - ROBERT BOYD SAMUEL BOWLES - COLIN CAMERER ERNST FEHR - HERBERT GINTIS

Albin Dearing

Foundations of Human Sociality Joseph Patrick Henrich, 2004 Addresses the nature of human sociality By bringing together experimental and ethnographic data from fifteen different tribal societies the contributors are able to explore the universality of human motives in economic decision making and the importance of social institutional and cultural factors

Foundations of Human Sociality, 2004 What motives underlie the ways humans interact socially Are these the same for all societies Are these part of our human nature or influenced by our environments This text answeres these questions

Social Preferences in Small Scale Societies Alexander J. Field, 2009 Review article on Foundations of Human Sociality Economic Experiments and Ethnographic Evidence from Fifteen Small Scale Societies Oxford Oxford University Henrich, Joseph; Boyd, Robert; Bowles, Samuel; Camerer, Colin; Fehr, Ernst; Gintis, Herbert (eds.): Press 2004 Foundations of Human Sociality: Economic Experiments and Ethnographic Evidence from Fifteen Small-Scale Societies Clara Sabbagh, 2008 Experimenting with Social Norms Jean Ensminger, Joseph Henrich, 2014-10-22 Questions about the origins of human cooperation have long puzzled and divided scientists Social norms that foster fair minded behavior altruism and collective action undergird the foundations of large scale human societies but we know little about how these norms develop or spread or why the intensity and breadth of human cooperation varies among different populations What is the connection between social norms that encourage fair dealing and economic growth How are these social norms related to the emergence of centralized institutions Informed by a pioneering set of cross cultural data Experimenting with Social Norms advances our understanding of the evolution of human cooperation and the expansion of complex societies Editors Jean Ensminger and Joseph Henrich present evidence from an exciting collaboration between anthropologists and economists Using experimental economics games researchers examined levels of fairness cooperation and norms for punishing those who violate expectations of equality across a diverse swath of societies from hunter gatherers in Tanzania to a small town in rural Missouri These experiments tested individuals willingness to conduct mutually beneficial transactions with strangers that reap rewards only at the expense of taking a risk on the cooperation of others The results show a robust relationship between exposure to market economies and social norms that benefit the group over narrow economic self interest Levels of fairness and generosity are generally higher among individuals in communities with more integrated markets Religion also plays a powerful role Individuals practicing either Islam or Christianity exhibited a stronger sense of fairness possibly because religions with high moralizing deities equipped with ample powers to reward and punish encourage greater prosociality The size of the settlement also had an impact People in larger communities were more willing to punish unfairness compared to those in smaller societies Taken together the volume supports the hypothesis that social norms evolved over thousands of years to allow strangers in more complex and large settlements to coexist trade and prosper Innovative and ambitious Experimenting with Social Norms synthesizes an unprecedented analysis of social behavior from an immense range of human societies The fifteen case studies analyzed in this volume which include field experiments in Africa South America New Guinea Siberia and the United States are available for free download on the Foundation's website www The ^AOxford Handbook of Philosophy of Economics Harold Kincaid, Don Ross, 2009-03-06 This volume is the first comprehensive cohesive and accessible reference source to the philosophy of economics presenting important new scholarship by top scholars **Behavioural Economics and Finance** Michelle Baddeley, 2018-10-17 Behavioural economics and behavioural finance are rapidly expanding fields that are continually growing in prominence While orthodox economic models are built upon restrictive and simplifying assumptions about rational choice and efficient markets behavioural economics offers a robust alternative using insights and evidence that rest more easily with our understanding of how real people think choose and decide This insightful textbook introduces the key concepts from this rich interdisciplinary approach to real world decision making This new edition of Behavioural Economics and Finance is a thorough extension of the first edition including updates to the key chapters on prospect theory heuristics and bias time and planning sociality and identity bad habits personality moods and emotions behavioural macroeconomics and well being and happiness It also includes a number of new chapters dedicated to the themes of incentives and motivations behavioural public policy and emotional trading Using pedagogical features such as chapter summaries and revision questions to enhance reader engagement this text successfully blends economic theories with cutting edge multidisciplinary insights This second edition will be indispensable to anyone interested in how behavioural economics and finance can inform our understanding of consumers and businesses decisions and choices It will appeal especially to undergraduate and graduate students but also to academic researchers public policy makers and anyone interested in deepening their understanding of how economics psychology and sociology interact in driving our everyday decision making The ^AMoral Foundation of Economic Behavior David C. Rose, 2011-11-25 Events ranging from the Enron scandal to our current global financial meltdown remind us that immoral behavior can undermine even the mightiest economies This book explains why moral beliefs can and likely do play an important role in the development and operation of market economies **Handbook of Experimental Economic** Methodology Guillaume R. Fréchette, Andrew Schotter, 2015-01-02 The Handbook of Experimental Economic Methodology edited by Guillaume R Fr chette and Andrew Schotter aims to confront and debate the issues faced by the growing field of The Cognitive Basis of Institutions Shinji Teraji, 2018-02-16 The Cognitive Basis of experimental economics Institutions A Synthesis of Behavioral and Institutional Economics synthesizes modern research in behavioral economics with traditional institutional economics This work emphasizes that institution and agent are inextricably linked and that both cognitive and institutional processes coalesce to influence human decision making It integrates cognition and institution through the behavioral economics theoretical lens of bounded rationality Methodologically it develops game theoretical

complexity and neuroeconomic solutions to unite study of the two areas The work concludes by proposing general implications for the economic study of decisions using the cognitive institutional approach also providing specific recommendations for public policy Reveals how institutional structures and individual actions interact and coevolve cognitively Connects individual decision making decision making processes and institutional formation Unites our understanding of cooperative prosocial behavior with the institutional dynamics that may create it Discusses the implications of the behavioral institutional paradigm for paternalism and libertarianism in public policy The Social Epistemology of Experimental Economics Ana Cordeiro dos Santos, 2009-09-11 This book develops a framework for the analysis of scientific experimentation and applies it to the experimental field of economics looking at the epistemic role of the participation of human subjects in economics experiments The Handbook of Rational Choice Social Research Rafael Wittek, Tom A.B. Snijders, Victor Nee, 2013-06-05 The Handbook of Rational Choice Social Research offers the first comprehensive overview of how the rational choice paradigm can inform empirical research within the social sciences This landmark collection highlights successful empirical applications across a broad array of disciplines including sociology political science economics history and psychology Taking on issues ranging from financial markets and terrorism to immigration race relations and emotions and a huge variety of other phenomena rational choice proves a useful tool for theory driven social research Each chapter uses a rational choice framework to elaborate on testable hypotheses and then apply this to empirical research including experimental research survey studies ethnographies and historical investigations Useful to students and scholars across the social sciences this handbook will reinvigorate discussions about the utility and versatility of the rational choice approach its key assumptions and tools Encyclopedia of Philosophy and the Social Sciences Byron Kaldis, 2013-03-07 This encyclopedia magnificently edited by Byron Kaldis will become a valuable source both of reference and inspiration for all those who are interested in the interrelation between philosophy and the many facets of the social sciences A must read for every student of the humanities Wulf Gaertner University of Osnabrueck Germany Like all good works of reference this Encyclopedia of Philosophy and the Social Sciences is not to be treated passively it provides clear and sometimes controversial material for constructive confrontation It is a rich resource for critical engagement The Encyclopedia conceived and edited by Byron Kaldis is a work of impressive scope and I am delighted to have it on my bookshelf David Bloor Edinburgh University This splendid and possibly unique work steers a skilful course between narrower conceptions of philosophy and the social sciences It will be an invaluable resource for students and researchers in either or both fields and to anyone working on the interrelations between them William Outhwaite Newcastle University The Encyclopedia of Philosophy and the Social Sciences is the first of its kind in bringing the subjects of philosophy and the social sciences together It is not only about the philosophy of the social sciences but going beyond that it is also about the relationship between philosophy and the social sciences The subject of the Encyclopedia is purposefully multi and inter

disciplinary Knowledge boundaries are both delineated and crossed over The goal is to convey a clear sense of how philosophy looks at the social sciences and to mark out a detailed picture of how the two are interrelated interwoven at certain times but also differentiated and contrasted at others The Entries cover topics of central significance but also those that are both controversial and on the cutting edge underlining the unique mark of this Encyclopedia the interrelationship between philosophy and the social sciences especially as it is found in fresh ideas and unprecedented hybrid disciplinary areas The Encyclopedia serves a further dual purpose it contributes to the renewal of the philosophy of the social sciences and helps to promote novel modes of thinking about some of its classic problems The Oxford Handbook of Comparative Politics Carles Boix, Susan Carol Stokes, 2007 The Oxford Handbooks of Political Science is a ten volume set of reference books offering authoritative and engaging critical overviews of the state of political science Each volume focuses on a particular part of the discipline with volumes on Public Policy Political Theory Political Economy Contextual Political Analysis Comparative Politics International Relations Law and Politics Political Behavior Political Institutions and Political Methodology The project as a whole is under the General Editorship of Robert E Goodin with each volume being edited by a distinguished international group of specialists in their respective fields. The books set out not just to report on the discipline but to shape it The series will be an indispensable point of reference for anyone working in political science and adjacent disciplines The Oxford Handbook of Comparative Politics offers a critical survey of the field of empirical political science through the collection of a set of chapters written by 47 top scholars in the discipline of comparative politics Part I includes chapters surveying the key research methodologies employed in comparative politics the comparative method the use of history the practice and status of case study research the contributions of field research and assessing the possibility of constructing a science of comparative politics Parts II to IV examine the foundations of political order the origins of states and the extent to which they relate to war and to economic development the sources of compliance or political obligation among citizens democratic transitions the role of civic culture authoritarianism revolutions civil wars and contentious politics Parts V and VI explore the mobilization representation and coordination of political demands Part V considers why parties emerge the forms they take and the ways in which voters choose parties It then includes chapters on collective action social movements and political participation Part VI opens up with essays on the mechanisms through which political demands are aggregated and coordinated This sets the agenda to the systematic exploration of the workings and effects of particular institutions electoral systems federalism legislative executive relationships the judiciary and bureaucracy Finally Part VII is organized around the burgeoning literature on macropolitical economy of the last two decades Rationality and the *Ideology of Disconnection* Michael Taylor, 2006-07-24 A powerful and provocative critique of the foundations of Rational Choice theory and the economic way of thinking about the world written by a former leading practitioner The target is a dehumanizing ideology that cannot properly recognize that normal people have attachments and commitments to other

people and to practices projects principles and places which provide them with desire independent reasons for action and that they are reflective creatures who think about what they are and what they should be with ideals that can shape and structure the way they see their choices The author's views are brought to bear on the economic way of thinking about the natural environment and on how and when the norm of fair reciprocity motivates us to do our part in cooperative endeavors Throughout the argument is adorned by thought provoking examples that keep what is at stake clearly before the reader s The New Palgrave Dictionary of Economics, 2016-05-18 The award winning The New Palgrave Dictionary of Economics 2nd edition is now available as a dynamic online resource Consisting of over 1 900 articles written by leading figures in the field including Nobel prize winners this is the definitive scholarly reference work for a new generation of economists Regularly updated This product is a subscription based product Determinants of Individual Prosociality and of Collective Social Solidarity- Cohesion David Horton Smith, 2019-08-26 The foundations of volunteering charitable giving voluntary associations voluntary agencies and other aspects of the Voluntary Nonprofit Sector VNPS collectively and of individual voluntary action lie in various aspects of human nature and societies These foundations may be referred to variously as altruism morality ethics virtue kindness generosity cooperation social solidarity and prosociality eusociality These foundations of the VNPS and specifically of social solidarity and prosociality are the subjects of this literature review article book The central goal is providing a comprehensive and interdisciplinary theoretical framework for understanding explaining and predicting such phenomena based on two versions of the author's S Theory 1 Individual System Level General S Theory of Human Behavior as presented briefly here and in greater detail elsewhere Smith 2015 2020a 2020b Smith 2 Social System Level General S Theory of Collective Prosociality Social Solidarity as partially sketched here for the first time in print Social System Level General S Theory of collective Prosociality Social Solidarity argues that collective social solidarity can be better explained with a broader than usual range of factors as major causal influences beyond normative systems Individual prosociality behavior can be best explained and understood using the author's Individual System Level General S Theory of Human Behavior Prosociality includes a instrumental task oriented helping behavior such as formal and informal volunteering or charitable giving for non household non immediate family persons and also informal care of residential household immediate family persons plus b expressive prosociality or sociability that involves positive interpersonal relations with one or more other persons both in the residential household immediate family or outside of it based on feelings of attachment fellowship friendship affection and or love Prosociality and social solidarity are clearly human universals as Brown 1991 concludes from anthropological studies on hundreds of mostly preliterate societies on all continents Such individual human prosociality activities often have positive short and long term consequences for the people who do them Comparative Politics Mark Irving Lichbach, Alan S. Zuckerman, 2009-02-02 Comparative Politics Rationality Culture and Structure is a revised second edition of the volume that guided students and scholars through the

intellectual demands of comparative politics Retaining a focus on the field's research schools it now pays parallel attention to the pragmatics of causal research Mark Lichbach begins with a review of discovery explanation and evidence and Alan Zuckerman argues for explanations with social mechanisms Ira Katznelson writing on structuralist analyses Margaret Levi on rational choice theory and Marc Ross on culturalist analyses assess developments in the field s research schools Subsequent chapters explore the relationship among the paradigms and current research the state culturalist themes and political economy the international context of comparative politics contentious politics multi level analyses nested voters endogenous institutions welfare states and ethnic politics. The volume offers a rigorous and exciting assessment of the past decade of scholarship in comparative politics <u>Justice for Victims of Crime</u> Albin Dearing, 2017-02-06 This book analyses the rights of crime victims within a human rights paradigm and describes the inconsistencies resulting from attempts to introduce the procedural rights of victims within a criminal justice system that views crime as a matter between the state and the offender and not as one involving the victim To remedy this problem the book calls for abandoning the concept of crime as an infringement of a state s criminal laws and instead reinterpreting it as a violation of human rights The state s right to punish the offender would then be replaced by the rights of victims to see those responsible for violating their human rights convicted and punished and by the rights of offenders to be treated as accountable agents Why Humans Cooperate Joseph Henrich, Natalie Henrich, 2007-06-27 Cooperation among humans is one of the keys to our great evolutionary success Natalie and Joseph Henrich examine this phenomena with a unique fusion of theoretical work on the evolution of cooperation ethnographic descriptions of social behavior and a range of other experimental results

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