



Harnessing Value in the Supply Chain

Strategic Sourcing in Action

Emiko Banfield

WILEY

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Philip B. Schary, Tage Skjott-Larsen



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Harnessing Value in the Supply Chain Emiko Banfield, 1999-08-05 A definitive roadmap for implementing effective supply chain management Strategic sourcing redefines the traditional approach to buying and using materials and services Purchasing and supplier programs are receiving substantial attention in current professional literature but there is little information on implementing supplier strategies and techniques Harnessing Value in the Supply Chain offers a specific step by step approach to the strategic sourcing process developed by the author at Southern California Edison This unique reference provides expert guidance on designing launching executing evaluating and maintaining a sourcing project It includes illustrations examples and templates for immediate use Finally supply chain management and strategic sourcing are presented in a usable comprehensive and cost effective framework To illustrate this approach the book describes the experience of Southern California Edison a utility company that achieved 150 million in annual cost reduction through a strategic sourcing program The story is told from the perspective of the people who led the revolutionary change at SCE as well as the suppliers A detailed method on how to duplicate SCE's success is included in the book This book is unique in that it fully traces a strategic sourcing initiative from conception to implementation and it is the only book that documents the SCE story Harnessing Value in the Supply Chain is a powerful tool that will help organizations optimize their resources and develop relationships to sustain effective supply chain management

Supply Chain and Logistics Management Rajat Baisya, 2024-04-09 This textbook discusses supply chain management and provides a comprehensive overview of all the key activities and issues of supply chain and logistics functions as an integrated discipline Taking a comprehensive approach it reviews end to end supply chain management from procurement to production to warehousing distribution and customer service It explores how each interface can be managed with the ultimate objective of providing superior customer experience to ensure satisfaction at the least cost while delivering incremental value in a competitive environment This volume Guides on designing effective development and management of the supply chain network which is an invaluable source of sustainable competitive advantage in today's turbulent global marketplace Examines the complexities and challenges of catering to the flexible and fluctuating customer demand warehousing channel distribution and transportation global logistics value chain management and performance management Discusses short practical cases to explain the decision making process with respect to manufacturing decisions and inventory for efficient working capital management both of which are critical for supply chain performance Explores performance management matrix maturity models and so on This book will be useful to students researchers and faculty from the fields of business management supply chain and logistics management and mechanical and civil engineering It will also be an invaluable companion to consultants and business executives working in the field of supply chain and logistics

From Purchasing to Supply Management Michael A. Stolle, 2008-07-10 Based on more than 200 interviews with Chief Purchasing Officers around the world and statistical

analyses Michael Stolle presents a new perspective on the challenges of organizational change in purchasing and supply management *Supply Chain Management* Dr. Nitin Junnarkar, Dr. Muppavaram Gowri Shankar, Dr. P. Muralidharan, Emerging Applications in Supply Chains for Sustainable Business Development Kumar, M. Vijaya, Putnik, Goran D. Jayakrishna, K., Pillai, V. Madhusudanan, Varela, Leonilde, 2018-09-07 The application of sustainability practices at the system level begins with the supply chain In the business realm incorporating such practices allows organizations to redesign their operations more effectively Emerging Applications in Supply Chains for Sustainable Business Development is a pivotal reference source that provides vital research on the models strategies and analyses that are essential for developing and managing a sustainable supply chain While highlighting topics such as agile manufacturing and the world food crisis this publication is ideally designed for business managers academicians business practitioners researchers academicians and students seeking current research on sustainable supply chain management **Application of the SCOR Model in Supply Chain Management** , Insights into Strategic Sourcing: The inextricable link to Africa's long-term industrialisation, supply chain governance and economic development : Executive Insights Series Douglas Boateng, 2024-10-07 This is a must for all practitioners scholars and researchers on strategic sourcing It succinctly provides invaluable information which is logically supported by the facts It should be the resource for all current and aspiring supply chain professionals keen to learn more about the strategic connection between sourcing company and industrial competitiveness service delivery quality and national and regional development Intaher Ambe Professor of Supply Chain Management School of Management Sciences UNISA This Executive Insights into Strategic Sourcing is an essential and thought provoking resource for all directors new and experienced of government public and private sector organisations Not only does Professor Boateng provide insightful reflections on the role of strategic sourcing in national development he also concisely blends research real world data and best practices and experiences that help decision makers initiate sourcing practices for maximum long term company and societal benefit Lebogang Letsoalo Vice President Supply Chain Management Sasol Base Chemicals Professor Douglas BOATENG MSc EngD FCILT FSOE FIPlantE FCMI FIC FInst D FIOM FCIPS FloD CDir Africa s first ever appointed Professor Extraordinaire for supply and value chain management SBL UNISA is an International Professional certified Chartered Director and an adjunct academic Independently recognised as one of the vertical specific global strategic thinkers on procurement governance logistics and industrial engineering in the context of supply and value chain management he continues to play leading academic and industrial roles in supply chain strategy development and implementation both in Africa and around the world He holds amongst other qualifications an Institute of Directors Graduate Certificate and Diploma in Company Direction and a Doctor of Engineering Warwick He is also an elected FELLOW of Institute of Directors UK Society of Operations Engineers UK Institution of Plant Engineers UK Chartered Institute of Logistics and Transport UK Chartered Management Institute UK Chartered Institute of Procurement and Supply UK Institute of Business Consulting UK

and the Institute of Operations Management UK Recognised for his outstanding contribution to the advancement of local and international aspects of supply chain management he was bestowed with a Platinum Life Time Global Achievers Award 2016 and a Life Time Achievers Award 2013 by the Chartered Institute of Procurement and Supply and its various local industry associations In 2016 Professor Boateng was honoured by CEO Titans Building Nations with a Life time Achievers Award for exceptional work done in the area of industrial engineering procurement and supply chain management in a developing world context He has also been publicly acknowledged by leading institutions including the Commonwealth Business Council for his ongoing contribution to the rapidly emerging concept of strategic sourcing and its inextricable link to Africa s long term industrialisation and socio economic development He has been an elected member of the UK s Institute of Directors for over 20 years and continues to assist organisations and CEOs with board level directional and governance matters In addition Professor Boateng has been publicly acknowledged by leading institutions including the Commonwealth Business Council for his ongoing contribution to international procurement supply chain development and governance and its link to emerging world long term socioeconomic development

Managing the Demand-Supply Chain William E. Hoover, Jr., Eero Eloranta, Jan Holmström, Kati Huttunen, 2002-03-14 A proven innovative approach to meeting customer demand Combining an intensive focus on customer marketplace demands with innovative technology tools developed to execute demand chain planning Managing the Demand Supply Chain sets forth a powerful new model for fulfilling customer demand in the best possible way Four of the world s leading demand chain researchers and implementers demonstrate how select high tech companies such as Nokia and Dell have used the demand chain approach to differentiate their value offerings and delight their customers The authors introduce three exciting new demand chain tools Demand breakpoint identifies the point where value is significantly changed by operations value offering point or VOP is the catalyst to demand chain activity and microcosms executes demand chain strategies The authors show managers how to use these tools to implement technology solutions that drive top performance Special features of Managing the Demand Supply Chain include The best thinking from acknowledged leaders in the field An extended case study of Nokia s successful demand chain management implementation Numerous sidebars detailing real world implementation issues Managing the Demand Supply Chain is an indispensable resource for managers who want to optimize operational effectiveness spur innovation and achieve and sustain excellence in exceeding customer expectations

Supply Chain Management: Text and Cases Sople, 2011 Supply Chain Management is essential for creating value for both customers and stakeholders Effective supply chains help organizations to compete in both global and domestic markets Supply Chain Management Text and Cases addresses these issues in seven parts which deal with the basics of the supply chain sub systems of the supply chain tactical and operational decisions strategic approach to the supply chain measurements controls and sustainability practices

Supply Chain Management: Text and Cases Vinod V. Sople, 2011

Internet Solutions for Project Managers Amit K. Maitra, 2000 A complete guide to using the

Internet to improve project management performance Empowered by a new generation of Internet technologies and Web applications managers can now work together from virtually anywhere in the world and on any platform to manage and complete a project With the help of the Internet they can discuss the details of any project in advance track a project s progress adjust a timeline in real time manage distributed teams understand resource bottlenecks and revise plans on the fly In this important book Internet expert Amit Maitra describes how to successfully exploit the power and versatility of the Internet as a tool for managing projects and processes and how you can too Maitra provides an overview of current Internet technologies and describes how to incorporate satellites and Internet based project management techniques into high technology manufacturing and operations environments He presents a series of fascinating and instructive case studies that demonstrate the various successful approaches used at several leading edge companies Maitra provides managers with clear step by step guidelines for designing developing and implementing Internet approaches customized to an organization s unique project management needs and supplies helpful ideas for assessing the performance and ROI of project management Internet applications

High Performance Manufacturing Roger G. Schroeder, Barbara B. Flynn, 2002-03-14 The most thorough valid set of findings on global manufacturing and winning practices worldwide This eye opening resource sets a new standard for how manufacturing practices are viewed in today s business world The results of an extensive research project spanning 164 factories in the United States Japan Germany Italy and the United Kingdom determine the best path to high performance manufacturing This is one of the first books to offer comparisons of manufacturing in these five countries addressing their current issues and providing insights that affect manufacturing worldwide Researchers from such universities as the London Business School Wake Forest University Yokohama University and the University of Minnesota detail how manufacturing leaders are raising the bar on practices in product development organizational alignment quality management and more Covering the vital areas of machinery electronics and auto components they examine the most effective methods and techniques across a host of functions within manufacturing looking at how everything from new technology and information systems to human resource practices and manufacturing strategy should be introduced into a plant environment to achieve high performance manufacturing Using data from companies such as Texas Instruments Honda Sony Prince John Deere and Caterpillar High Performance Manufacturing takes a comprehensive view by showing how to select and integrate the practices that best fit a plant s particular situation the most critical and difficult task to achieve in practice With its strong research base and high caliber of contributors this unique volume will inspire managers of any country or industry to set their own path to high performance manufacturing

Integrated Management Systems Thomas H. Lee, Shoji Shiba, Robert Chapman Wood, 1999-11-02 Based on a profoundly important six year study by the Center for the Quality of Management CQM Integrated Management Systems shows how successful organizations accomplish something unbelievably powerful Creating their own particular ways of executing the scientific method The authors worked

with the cooperation of some of America s largest companies Teradyne Hewlett Packard Eastman Chemical Ritz Carlton and of non profit organizations including top hospitals and the U S Navy They were surprised to find how radically successful systems differed from one organization to the next Yet the core of each was universal Each organization had designed a system that gathered data about the organization s particular problems developed theories tested the theories and finally documented and shared the results throughout the organization Each successful organization s methods were unique much as the methods of each successful discipline within the sciences are unique But less successful organizations had nothing comparable And the processes through which the leaders in these organizations had gotten them on the right path had a great deal in common *Business Process Management*,2003 *World Class Supply Management* David N. Burt,Stephen L. Starling,2003 This work presents a practical framework for students to apply the way that firms manage the enterprise wide functions of purchasing and supply in today s business environment **Managing the Global Supply Chain** Tage Skjott-Larsen,2007 The world today faces global competition The supply chain is a vital part of the globalization process Presenting a global view of the scope and complexity of supply chain management this book reflects the rapid change that has taken place within the supply chain and its environment This third edition has been fully updated with recent changes in concepts technology and practice Integration and collaboration are keywords in future competition Firms must be agile and lean at the same time The book gives an insightful overview of the conceptual foundations of the global supply chain as well as current examples of the best practice of managing supply chains in a global context **Supply Chain Management** Sunil Chopra,Peter Meindl,2007 This book brings together the strategic role of the supply chain key strategic drivers of supply chain performance and the underlying tools and techniques for supply chain analysis Students are able to articulate the strategic importance of supply chain thinking and support their ideas with evidence that can be built using models Managing the Global Supply Chain Philip B. Schary,Tage Skjott-Larsen,2001 Presenting a global view of the scope and complexity of supply chain management this book reflects the rapid change that has taken place within the supply chain and its environment The successful first edition has been fully updated giving readers an i **Improving Construction Supply Chain Performance** Roberto J. Arbulu,2002 **APICS, the Performance Advantage** ,2000

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