TOP 15 HIGHEST-PAYING JOBS FOR PROFESSIONALS WITH PEOPLE SKILLS

RANK	OCCUPATION	MED. INCOME
1.	Attorney / Lawyer	\$92,700
2.	Product Marketing Manager	\$87,000
3.	Director of Sales and Marketing	\$78,200
144.	Associate Brand Manager	\$75,600
5.	Marketing Director	\$69,800
6.	Insurance Broker	\$69,700
7.	Account Supervisor	\$69,600
8.	Consultant, Public Relations	\$69,000
9.	Human Resources (HR) Director	\$68,000
10.	Customer Support Engineer	\$67,500
131	Associate Professor, Postsecondary / Higher Education	\$64,900
12.	Executive Director	\$64,300
13.	Sales Trainer	\$64,300
14.	*** Marketing Manager	\$63,200
15.	Account Manager Sales	\$62,600
	US National Median Income*	\$53,700

Note: "People skills" are social skills, such as leadership and public speaking, that allow individuals to easily get along with others. These skills are valuable to employees in professions that require a higher-than-average level of interaction with other people.

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Glenn R. Parker

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202 High Paying Jobs You Can Land Without a College Degree Jason R. Rich, 2006-06-01 THE FIRST STEP TO A DYNAMIC CAREER You have something in common with Bill Gates Michael Dell and Ted Turner None of them graduated from college If they can make it you can too Don t settle for a minimum wage job just because you re not a college graduate Try one of these 202 high paying options They re more than jobs they re careers This book helps you Define your interests and skills and figure out what job is perfect for you Impress recruiters by perfecting resumes cover letters applications and interview skills Choose from 202 opportunities that lead to high income and long term financial stability Get the inside scoop on salary ranges career paths working conditions and job responsibilities for each opportunity Avoid dead end jobs Find the career that s right for you and start your new life today Psychology and Work Today, 10th Edition Duane P. Schultz, Sydney Ellen Schultz, 2020-07-24 For undergraduate level courses in Industrial and Organizational Psychology Business Psychology Personnel Psychology and Applied Psychology Psychology and Work Today provides an invaluable foundation for anyone entering today s global business and industrial world This informative sophisticated and entertaining text teaches students about the nature of work in modern society By focusing on the practical and applied rather than the scientific ideal the authors demonstrate how industrial organizational psychology directly impacts our lives as job applicants trainees employees managers and consumers Handbook of Individual Differences in Social Behavior Mark R. Leary, Rick H. Hoyle, 2013-12-17 How do individual differences interact with situational factors to shape social behavior Are people with certain traits more likely to form lasting marriages experience test taking anxiety break the law feel optimistic about the future This handbook provides a comprehensive authoritative examination of the full range of personality variables associated with interpersonal judgment behavior and emotion The contributors are acknowledged experts who have conducted influential research on the constructs they address Chapters discuss how each personality attribute is conceptualized and assessed review the strengths and limitations of available measures including child and adolescent measures when available present important findings related to social behavior and identify directions for future study

Bookseller & Stationer and Office Equipment Journal ,1918 The Oxford Handbook of Work Engagement,
Motivation, and Self-Determination Theory Marylene Gagne PhD,2014-06-09 Self determination theory is a theory of
human motivation that is being increasingly used by organizations to make strategic HR decisions and train managers It
argues for a focus on the quality of workers motivation over quantity Motivation that is based on meaning and interest is
showed to be superior to motivation that is based on pressure and rewards Work environments that make workers feel
competent autonomous and related to others foster the right type of motivation goals and work values The Oxford Handbook
of Work Motivation Engagement and Self Determination Theory aims to give current and future organizational researchers
ideas for future research using self determination theory as a framework and to give practitioners ideas on how to adjust

their programs and practices using self determination theory principles The book brings together self determination theory experts and organizational psychology experts to talk about past and future applications of the theory to the field of organizational psychology. The book covers a wide range of topics including how to bring about commitment engagement and passion in the workplace how to manage stress health emotions and violence at work how to encourage safe and sustainable behavior in organizations how factors like attachment styles self esteem person environment fit job design leadership compensation and training affect work motivation and how work related values and goals are forged by the work environment and affect work outcomes **Popular Mechanics**, 1963-02 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it's practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high Creating Sustainable Work Systems Peter Docherty, Jan Forslin, Abraham B. Shani, 2002 Considers how the balance between intensive and sustainable work can be achieved by looking at existing possibilities and emerging solutions exploring some alternatives to intensive work systems Creating Sustainable Work Systems Jan Forslin, Peter Docherty, A.B. (Rami) Shani, 2005-07-05 Current trends reveal that increasing intensity at work has major consequences at individual organizational and societal levels New organizational approaches to work are needed so the balance between intensive and sustainable work can be achieved yet there are no guiding models theories or examples on how this can be done In exploring the development of sustainable work systems this book analyzes these problems and provides the basis for designing and implementing sustainable work systems based on the idea of regeneration and the development of human and social resources Shedding light on the emerging work systems this book describes existing problems and paradoxes The researchers from various academic disciplines and institutions in the US and Europe consider the existing possibilities and emerging solutions and explore alternatives to intensive work systems **Kiplinger's Personal Finance**, 1956-01 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics The Wiley Blackwell Handbook of the Psychology of the Internet at Work Guido Hertel, Dianna L. Stone, Richard D. Johnson, 2017-11-13 This authoritative Wiley Blackwell Handbook in Organizational Psychology focuses on individual and organizational applications of Internet enabled technologies within the workplace The editors have drawn on their collective experience in collating thematically structured material from leading writers based in the US Europe and Asia Pacific Coinciding with the growing international interest in the application of psychology to organizations the work offers a unique depth of analysis from an explicitly psychological perspective Each chapter includes a detailed literature review that offers academics researchers scientist practitioners and students an invaluable frame of reference Coverage is built around competencies set forth by regulatory agencies including the APA and BPS and includes E Recruiting E Leadership and E Learning virtual teams cyberloafing ergonomics of human computer interaction at work

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