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# THE ECONOMY OF ESTEEM

GEOFFREY BRENNAN & PHILIP PETTIT

# Economy Of Esteem An Essay On Civil And Political Society

**Brendan G. Carr**



## **Economy Of Esteem An Essay On Civil And Political Society:**

**The Economy of Esteem** Geoffrey Brennan, Philip Pettit, 2004 The authors contend that people care about others opinions of them and that the actions they take to raise the esteem they enjoy produce social patterns

**The Economy of Esteem** Geoffrey Brennan, Philip Pettit, 2004-03-18 However much people want esteem it is an untradable commodity there is no way that you can buy the good opinion of another or sell to others your good opinion of them And yet esteem is allocated in society according to systematic determinants people s performance publicity and presentation relative to others will help to fix how much esteem they enjoy and how much disesteem they avoid In turn rational individuals are bound to compete with one another however tacitly in the attempt to increase their chances of winning esteem and avoiding disesteem And this competition shapes the environments in which they each pursue esteem setting relevant comparators and benchmarks and determining the cost that a person must bear for obtaining a given level of esteem Hidden in the multifarious interactions and exchanges of social life then there is a quiet force at work a force as silent and powerful as gravity which molds the basic form of people s relationships and associations This force was more or less routinely invoked in the writings of classical theorists like Aristotle and Plato Locke and Montesquieu Mandeville and Hume and Madison Although Adam Smith himself gave it great credence however the rise of economics proper coincided with a sudden decline in the attention devoted to the economy of esteem What had been a topic of compelling interest for earlier authors fell into relative neglect throughout the nineteenth and twentieth centuries This book is designed to reverse the trend It begins by outlining the psychology of esteem and the way the working of that psychology can give rise to an economy It then shows how a variety of social patterns that are otherwise anomalous come to make a lot of sense within an economics of esteem And it looks finally at the ways in which the economy of esteem may be reshaped to improve overall social outcomes While making connections with older patterns of social theorising it offers a novel orientation for contemporary thought about how society works and how it may be made to work It puts the economy of esteem firmly on the agenda of economics and social science and of moral and political theory

**Pufendorf's Theory of Sociability: Passions, Habits and Social Order** Heikki Haara, 2018-11-08 This book centres on Samuel Pufendorf s 1632 1694 moral and political philosophy a subject of recently renewed interest among intellectual historians philosophers and legal scholars in the English speaking world Pufendorf s significance in conceptualizing sociability in a way that ties moral philosophy the theory of the state political economy and moral psychology together has already been acknowledged but this book is the first systematic investigation of the moral psychological underpinnings of Pufendorf s theory of sociability in their own right Readers will discover how Pufendorf s psychological and social explanation of sociability plays a crucial role in his natural law theory By drawing attention to Pufendorf s scattered remarks and observations on human psychology a new interpretation of the importance of moral psychology is presented The author maintains that Pufendorf s reflection on the psychological and physical capacities of human nature also matters for his

description of how people adopt sociability as their moral standard in practice We see how since Pufendorf s interest in human nature is mainly political moral psychological formulations are important for Pufendorf s theorizing of social and political order This work is particularly useful for scholars investigating the multifaceted role of passions and emotions in the history of moral and political philosophy It also affords a better understanding of what later philosophers such as Smith Hume or Rousseau might have find appealing in Pufendorf s writings As such this book will also interest researchers of the Enlightenment natural law and early modern philosophy Honor: A Phenomenology Robert L. Oprisko,2012-07-26 Honor is misunderstood in the social sciences The literature lacks both accuracy and precision in its conceptual development such that we no longer say what we mean because we have no idea what we re saying We use many terms to mean honor and mean many different ideas when we refer to honor Honor A Phenomenology is designed to fix all of these problems A ground breaking examination of honor as a metaphenomenon this book incorporates various structures of social control including prestige face shame and affiliated honor and the rejection of said structures by dignified individuals and groups It shows honor to be a concept that encompasses a number of processes that operate together in order to structure society Honor is how we are inscribed with social value by others and the means by which we inscribe others with social honor Because it is the means by which individuals fit in and function with society the main divisions internal within the psyche of the individual and external within the norms and institutions of society Honor is the glue that holds groups together and the wedge that forces them apart it defines who is us and who them It accounts for the continuity and change in socio political systems

**Philosophy, Rights and Natural Law** Ian Hunter,2019-01-22 Over his long and illustrious career Knud Haakonssen has explored the role of natural law in formulating doctrines of obligation and rights in accordance with the interests of early modern polities and churches The essays collected in this volume range across this exciting and contested field These 13 new essays acknowledge Haakonssen s immense academic achievement and give us new insights into the cultural and political role of law and rights in a variety of historical contexts and circumstances **Made with Words** Philip Pettit,2009-07-06 Hobbes s extreme political views have commanded so much attention that they have eclipsed his work on language and mind and on reasoning personhood and group formation But this work is of immense interest in itself as Philip Pettit shows in Made with Words and it critically shapes Hobbes s political philosophy Pettit argues that it was Hobbes not later thinkers like Rousseau who invented the invention of language thesis the idea that language is a cultural innovation that transformed the human mind The invention in Hobbes s story is a double edged sword It enables human beings to reason commit themselves as persons and incorporate in groups But it also allows them to agonize about the future and about their standing relative to one another it takes them out of the Eden of animal silence and into a life of inescapable conflict the state of nature Still if language leads into this wasteland according to Hobbes it can also lead out It can enable people to establish a commonwealth where the words of law and morality have a common enforceable sense and where people can invoke the

sanctions of an absolute sovereign to give their words to one another in credible commitment and contract Written by one of today s leading philosophers Made with Words is both an original reinterpretation and a clear and lively introduction to Hobbes s thought

**The Theory of Guanxi and Chinese Society** J. M. Barbalet,2021 The concept of guanxi is an extremely significant and distinct feature of Chinese social political economic and business relations This book examines its nature and history introducing a novel research approach which captures the psychological dispositions cultural expressions and institutional frameworks that underpin the phenomenon

**Power, for All** Julie Battilana,Tiziana Casciaro,2021-08-31 Discover how to gain and keep power in any situation with this remarkably insightful read on what power is how it s gained and how it can be used for good Adam Grant bestselling author of Think Again Power is one of the most misunderstood and therefore vilified concepts in our society Many assume power is predetermined by personality or wealth or that it s gained by strong arming others You might even write it off as dirty and want nothing to do with it But by staying away from power you give it up to someone else who may not have your best interest in mind We must understand and use our power to have impact and pioneering researchers Julie Battilana and Tiziana Casciaro provide the playbook for doing so in Power for All Battilana and Casciaro offer a necessary Tarana Burke creator of the MeToo movement and bestselling author of Unbound and invaluable David Gergen CNN political analyst vision of power the ability to influence someone else s behavior This influence is derived from having access to valued resources and once you understand what those are you can take action to improve life for yourself and others With proven strategies of agitating innovating and orchestrating change Power for All shows how those with less power can challenge established structures to make them more balanced The authors teach you how to power map your workplace to find who can create real change at work plan for and cause sustaining shifts and understand the two basic needs all human beings share safety and self esteem and the resources people seek to satisfy those needs money and status but also autonomy achievement affiliation and mortality They explore how these dynamics play out through vivid storytelling as Donatella Versace successfully leads her brother s company after his death despite having a title but little influence what social movements can learn from youth climate activists and how they can go farther and how a manager can gain the trust of skeptical employees and improve the workplace Power for All demystifies the essential mechanisms for acquiring and using power for all people

**Cryptodemocracy** Darcy W.E. Allen,Chris Berg,Aaron M. Lane,2019-08-21 A cryptodemocracy is cryptographically secured collective choice infrastructure on which individuals coordinate their voting property rights Drawing on economic and political theory a cryptodemocracy is a more fluid and emergent form of collective choice This book examines these theoretical characteristics before exploring specific applications of a cryptodemocracy in labor bargaining and corporate governance The analysis of the characteristics of a more emergent and contractual democratic process has implications for a wide range of collective choice

**Struggling for Recognition** Doron Shultziner,2010-11-18 Struggling for Recognition posits that the drive for personal recognition is a prime motivation

behind the pursuit of democracy The book presents an alternative to the theories of social and political changes that fail to test the causal assumption they make about human psychology The theory presented underscores a fundamental aspect of human nature the pursuit of recognition that is the drive for positive self esteem and status and the aversion of negative self esteem and subordination This pursuit of recognition becomes the impetus for action and is used to overcome fear as well as rational costs and benefits calculations involved in collective action The book examines the mechanisms by which this disposition is triggered and converted into political pressures that eventually lead to democratic reforms Struggling for Recognition will be of interest to a wide range of scholars in political science including those researching social movements social change democracy and democratic transitions A unique multidisciplinary work it will foster better understanding of key political events such as democratic transitions **The Oxford Handbook of Civil Society** Michael

Edwards,2011-08-29 Broadly speaking The Oxford Handbook of Civil Society views the topic of civil society through three prisms as a part of society voluntary associations as a kind of society marked out by certain social norms and as a space for citizen action and engagement the public square or sphere It does not focus solely on the West a failing of much of the literature to date but looks at civil society in both the developed and developing worlds Throughout it merges theory practice and empirical research In sum the Handbook will be the definitive work on the topic **Lycurgan Athens and the Making**

**of Classical Tragedy** Johanna Hanink,2014-06-19 The first account of how Athens invented the notion of classical tragedy during the later fourth century BC *On the People's Terms* Philip Pettit,2012-12-06 A novel republican theory of the point of democracy providing a model of the institutions that republican democracy would require **Status and Culture** W.

David Marx,2022-09-06 Subtly altered how I see the world Michelle Goldberg New York Times Status and Culture consistently posits theories I d never previously considered that instantly feel obvious Chuck Klosterman author of The Nineties Why are you the way that you are Status and Culture explains nearly everything about the things you choose to be and how the society we live in takes shape in the process B J Novak writer and actor Solving the long standing mysteries of culture from the origin of our tastes and identities to the perpetual cycles of fashions and fads through a careful exploration of the fundamental human desire for status All humans share a need to secure their social standing and this universal motivation structures our behavior forms our tastes determines how we live and ultimately shapes who we are We can use status then to explain why some things become cool how stylistic innovations arise and why there are constant changes in clothing music food sports slang travel hairstyles and even dog breeds In Status and Culture W David Marx weaves together the wisdom from history psychology sociology anthropology economics philosophy linguistics semiotics cultural theory literary theory art history media studies and neuroscience to demonstrate exactly how individual status seeking creates our cultural ecosystem Marx examines three fundamental questions Why do individuals cluster around arbitrary behaviors and take deep meaning from them How do distinct styles conventions and sensibilities emerge Why do we change behaviors over

time and why do some behaviors stick around The answers then provide new perspectives for understanding the seeming weightlessness of internet culture Status and Culture is a book that will appeal to business people students creators and anyone who has ever wondered why things become popular why their own preferences change over time and how identity plays out in contemporary society Readers of this book will walk away with deep and lasting knowledge of the often secret rules of how culture really works      *Envy in Politics* Gwyneth H. McClendon, 2018-04-10 How envy spite and the pursuit of admiration influence politics Why do governments underspend on policies that would make their constituents better off Why do people participate in contentious politics when they could reap benefits if they were to abstain In *Envy in Politics* Gwyneth McClendon contends that if we want to understand these and other forms of puzzling political behavior we should pay attention to envy spite and the pursuit of admiration all manifestations of our desire to maintain or enhance our status within groups Drawing together insights from political philosophy behavioral economics psychology and anthropology McClendon explores how and under what conditions status motivations influence politics Through surveys case studies interviews and an experiment McClendon argues that when concerns about in group status are unmanaged by social conventions or are explicitly primed by elites status motivations can become drivers of public opinion and political participation McClendon focuses on the United States and South Africa two countries that provide tough tests for her arguments while also demonstrating that the arguments apply in different contexts From debates over redistribution to the mobilization of collective action *Envy in Politics* presents the first theoretical and empirical investigation of the connection between status motivations and political behavior      *Civil Happiness* Luigino Bruni, 2006-04-18 Economists have long laboured under the misapprehension that all humans exist as rational beings that find happiness in maximizing their personal utility This impressive volume presents an historical review of the evolution of economic thought from economic philosophy to contemporary mathematical economics and its critique of how the human and social dimensions of economics have been lost in this evolutionary process Examining the crucial period in the late eighteenth century when economists such as Smith and Genovesi tried to reconcile the classical tradition of Civil humanism emerging commercial society this key book analyses the impact that the hedonist approach to economics had in removing the ethical conception of happiness In addition it focuses on the impact that J S Mill Wicksteed and Pareto had in shifting methodological thinking away from an emphasis on civil happiness Simply put this book is essential reading for economists everywhere      *Domination and Global Political Justice* Barbara Buckinx, Jonathan Trejo-Mathys, Timothy Waligore, 2015-02-11 Domination consists in subjection to the will of others and manifests itself both as a personal relation and a structural phenomenon serving as the context for relations of power Domination has again become a central political concern through the revival of the republican tradition of political thought not to be confused with the US political party However normative debates about domination have mostly remained limited to the context of domestic politics Also the republican debate has not taken into account alternative ways of conceptualizing

domination Critical theorists liberals feminists critical race theorists and postcolonial writers have discussed domination in different ways focusing on such problems as imperialism racism and the subjection of indigenous peoples This volume extends debates about domination to the global level and considers how other streams in political theory and nearby disciplines enrich expand upon and critique the republican tradition s contributions to the debate This volume brings together for the first time mostly original pieces on domination and global political justice by some of this generation s most prominent scholars including Philip Pettit James Bohman Rainer Forst Amy Allen John McCormick Thomas McCarthy Charles Mills Duncan Ivison John Maynor Terry Macdonald Stefan Gosepath and Hauke Brunkhorst **The Extramercantile**

**Economies of Greek and Roman Cities** David B. Hollander, Thomas R. Blanton IV, John T. Fitzgerald, 2019-04-16 Recent work on the ancient economy has tended to concentrate on market exchange but other forces also caused goods to change hands Such nonmarket transfers ranged from small private gifts to the wholesale confiscation of cities lands and their peoples The papers presented in this volume examine aspects of this extramercantile economy particularly benefaction and the role of associations as well as their impact on the market economy This volume brings together ancient historians New Testament scholars and classicists to assess critically the New Institutional Economics framework Combining theoretical approaches with detailed investigations of particular regions and topics its chapters examine Greek economic thought the benefits of membership in private associations and the economic role of civic euergetism from classical Athens to the municipalities of Roman Spain The Extramercantile Economies of Greek and Roman Cities will be of use to those interested in the economic context of ancient religions the role of associations in the economy theoretical approaches to the study of the ancient economy labor and politics in the ancient city as well as how Greek philosophers from Xenophon to Philodemus developed ethical ideas about economic behavior A Political Philosophy in Public Life José Luis Martí, Philip

Pettit, 2012-07-22 The story of a Princeton professor s role as the unofficial philosophical adviser to the Spanish government This book examines an unlikely development in modern political philosophy the adoption by a major national government of the ideas of a living political theorist When Jos Luis Rodríguez Zapatero became Spain s opposition leader in 2000 he pledged that if his socialist party won power he would govern Spain in accordance with the principles laid out in Philip Pettit s 1997 book Republicanism which presented as an alternative to liberalism and communitarianism a theory of freedom and government based on the idea of nondomination When Zapatero was elected President in 2004 he invited Pettit to Spain to give a major speech about his ideas Zapatero also invited Pettit to monitor Spanish politics and deliver a kind of report card before the next election Pettit did so returning to Spain in 2007 to make a presentation in which he gave Zapatero s government a qualified thumbs up for promoting republican ideals In this book Pettit and Jos Luis Martí provide the historical background to these unusual events explain the principles of civic republicanism in accessible terms present Pettit s report and his response to some of its critics and include an extensive interview with Zapatero himself In addition the authors



discuss what is required of a political philosophy if it is to play the sort of public role that civic republicanism has been playing in Spain. An important account of a rare and remarkable encounter between contemporary political philosophy and real world politics, this is also a significant work of political philosophy in its own right.

**Human Dignity and Political Criticism** Colin Bird, 2021-10-07. Many, including Marx, Rawls, and the contemporary Black Lives Matter movement, embrace the ambition to secure terms of co-existence in which the worth of people's lives becomes a lived reality rather than an empty boast. This book asks whether, as some believe, the philosophical idea of human dignity can help achieve that ambition. Offering a new fourfold typology of dignity concepts, Colin Bird argues that human dignity can perform this role only if certain traditional ways of conceiving it are abandoned. Accordingly, Bird rejects the idea that human dignity refers to the inherent worth or status of individuals and instead reinterprets it as a social relation constituted by affects of respect and the modes of mutual attention which they generate. What emerges is a new vision of human dignity as a vital political value and an arresting vindication of its role as an agent of critical reflection on politics.

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### **Economy Of Esteem An Essay On Civil And Political Society Introduction**

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