MAXINE RENTON

Sales Representative

maxinerenton@gmail.com J (123

J (123) 456-7890

III Linkedin

Sacramento, CA

WORK EXPERIENCE

Ticket Sales Assistant

Powerhouse Science Center

- Exceeded annual membership targets by 22% by encouraging a compassionate, customer-centered approach
- Quickly triaged and directed customer requests to ensure an optimal experience at the science center
- Upsold tickets to 3D amphitheater by maintaining an upto-date catalogue of movies playing, beating quarterly expectations by 13% or more
- Maintained a clean and organized ticket station by sanitizing counters, emptying trash, and cleaning glass
- Processed ticket sales at the POS, issued refunds and credits, and sold gift cards
- Promoted VIP membership to customers, converting 18% of guests into VIP members

Tech Assistant

Computer Science Department

- - Implemented a triage system, which expedited ticket requests by 30% depending on severity
 - Worked with students in the computer lab to diagnose and remedy technical difficulties
 - Recognized as the top student employee in May 2018
 - Maintained a student satisfaction ratio of 4.4/5, which exceeded targets of 4.2/5

CAREER OBJECTIVE

Customer-focused and effective retail sales associate with relevant experience working directly with the public to ensure their satisfaction. Looking for a position with a KPI-focused organization where I can contribute and grow.

EDUCATION

Bachelor of Arts Communication

California State University

- 2015 2019
- O Sacramento, CA
- CPA: 3.8

Relevant courses

- Communication Process
- Rhetorical Process
- Mass Communication Process
- Interpersonal Communication
- Organization Communication

SKILLS

CRM (Hubspot, Salesforce); Outbound lead generation; Negotiation; Presentation skills; Results oriented; Time management; Persistent

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Steven John Rothberg

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