

The background of the cover features a close-up, warm-toned photograph of a person's hands holding a large stack of US dollar bills. The bills are fanned out, showing various denominations and the text 'LEGAL TENDER FOR ALL DEBTS PUBLIC AND PRIVATE'. The hands are positioned in the upper right, with fingers gripping the edges of the money. The overall color palette is dominated by the yellows, oranges, and browns of the currency.

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Foundations of Dispute Resolution Carrie Menkel-Meadow, 2017-05-15 This volume brings together leading research articles in to the theory research findings and applications of modern dispute resolution The articles relate to a wide variety of settings and cover the primary processes of negotiation mediation and arbitration as well as exploring combinations and hybridization of those processes Also included are articles on the search for value added or pie expanding creative solutions the choosing of strategies based on game theory economics and social and cognitive psychology how foundational theories have been altered or modified depending on contexts and numbers of parties and issues and what issues are raised by the privatization of justice The articles span both the science and art of dispute resolution consider the relationship of peace to justice and include both empirical descriptive and normative prescriptive assessments of how these processes of dispute resolution function

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Construyendo acuerdos Lorenzo Lago, Enrique, 2016-01-01 Todos invertimos gran parte de nuestro tiempo negociando En el mundo empresarial negocian los directivos los abogados los m dicos y los trabajadores entre otros En el mbito privado tenemos que llegar a acuerdos con hijos padres familiares compa eros y vecinos Todos ellos tienen que saber negociar Porello la negociaci n es una herramienta muy poderosa que puede facilitarnos alcanzar nuestros objetivos tanto en la esfera profesional como en la personal Para incrementar nuestra capacidad negociadora vamos a necesitar conocimientoste ricos y pr cticos que se puedan aplicar tanto cuando tratamos de la fusi nde dos corporaciones como cuando tenemos que escoger el restaurante para ir acenar con los amigos Estos son los dos objetivos de Construyendo acuerdos ofrecer pautas te ricas de negociaci n probadas en la pr ctica y que al mismo tiempo puedan ser utilizadas en cualquier situaci n La gran experiencia negociadora del autor forjada durante m s de quince a os en negociaciones con clientes y

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