

THE ECONOMICS OF DISCRIMINATION

By Gary Becker

*Second Edition – University of Chicago Press
Chicago and London, 1971*

Gary Becker's classical work, *The Economics of Discrimination*, has recently been issued in a second edition. The original edition of this work was published in 1957. It gained its reputation primarily because it was the first serious attempt to deal with the problems of discrimination in an analytically rigorous fashion and to try to reconcile the phenomenon of discrimination with neo-classical economic theory. The second edition includes only minor alterations in the original presentation in the addenda to chapters 4, 8, and 9. Otherwise, Mr. Becker has chosen not to alter his analysis. This procedure may be justified by considerations of the literary propriety of the work. However, Mr. Becker apparently feels that the work stands on the merit of its economic analysis as well.

The Economics of Discrimination defines discrimination with reference to individual taste and coefficients of discrimination defined to measure the psychic cost of dealing with a non preferred group. Mr. Becker then tries to utilize this definition and neo-classical analysis to demonstrate that it is these tastes, and these tastes alone, operating through the market place which lead to observed real world discrimination and the resultant black/white welfare disparities. Whereas it is fruitless to argue with any particular definition of discrimination, one can differ with the analysis if it does not demonstrate what was intended.

Mr. Becker's analysis fails to demonstrate his primary hypothesis. Namely, that it is the taste for discrimination operating through a competitive market that determines the black condition. The analysis is confused, incomplete, and sometimes contradictory. For instance, in Chapter 2, Mr. Becker, argues that Blacks cannot profit from counter discrimination and separation, but in the addenda to Chapter 8, he maintains that black professionals have gained in the South, precisely because of separation. But the major shortcoming of the work is its failure to recognize that there is a basic inconsistency between the tenets of the neo-classical doctrine of competitive markets and the phenomenon of discrimination. For one thing, the assumption that employers can pay workers less than the value of the marginal product (i.e., the wage rate times the discrimination coefficient) is inconsistent with the competitive theory of price determination. For it employers have the "power" to lower the wage rate when they have taste for discrimination, why do they not have the power to

Economics Of Discrimination

Michael Rajnik



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Table of Contents Economics Of Discrimination

1. Understanding the eBook Economics Of Discrimination
 - The Rise of Digital Reading Economics Of Discrimination
 - Advantages of eBooks Over Traditional Books
2. Identifying Economics Of Discrimination
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Economics Of Discrimination
 - User-Friendly Interface
4. Exploring eBook Recommendations from Economics Of Discrimination
 - Personalized Recommendations

- Economics Of Discrimination User Reviews and Ratings
- Economics Of Discrimination and Bestseller Lists
- 5. Accessing Economics Of Discrimination Free and Paid eBooks
 - Economics Of Discrimination Public Domain eBooks
 - Economics Of Discrimination eBook Subscription Services
 - Economics Of Discrimination Budget-Friendly Options
- 6. Navigating Economics Of Discrimination eBook Formats
 - ePub, PDF, MOBI, and More
 - Economics Of Discrimination Compatibility with Devices
 - Economics Of Discrimination Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Economics Of Discrimination
 - Highlighting and Note-Taking Economics Of Discrimination
 - Interactive Elements Economics Of Discrimination
- 8. Staying Engaged with Economics Of Discrimination
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Economics Of Discrimination
- 9. Balancing eBooks and Physical Books Economics Of Discrimination
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Economics Of Discrimination
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Economics Of Discrimination
 - Setting Reading Goals Economics Of Discrimination
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Economics Of Discrimination
 - Fact-Checking eBook Content of Economics Of Discrimination

- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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