

# **From Com To Profit**

Marcel A. Müller

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From .com to .profit Nick Earle, Peter G. W. Keen, 2002-02-28 Until now all it s taken to build a successful e business is the right technology An online storefront goes up and a company s market capitalization goes through the roof despite low sales and no profits But now the race to get online is over As the new economy rapidly becomes the only economy Internet companies must learn how to create sustainable value if they re going to survive This book provides the solid business basics companies need to move from the old era of com to the next era of profit Nick Earle the driving force behind Hewlett Packard s worldwide Internet strategy and Peter Keen a visionary in the world of business and technology have been anticipating online trends and communicating them to managers for over twenty years Here they team up to forecast the future of Internet commerce and to lay out the six key imperatives that will determine the difference between successful and unsuccessful e business in the coming decade Earle and Keen show managers how to perfect the logistics cement the relationships build the brands transform the capital and cost structures harmonize the sales channels and provide the services that are crucial to delivering both value and profits on the Web Using examples from HP and other top companies around the world the authors go beyond Internet hype to lay out strategic action in the key areas of technology finance and marketing In the process they provide all the useful information timely insights and practical advice managers need to build business plans for the new economy that really work Financial Accounting: for B. Com course of Uttar Pradesh Universities, Financial Accounting (as per NEP-UP, for B.Com, Sem II) S N Maheshwari & Sharad K Maheshwari & Suneel K Maheshwari. Financial Accounting (For B.Com, BBA, BBM and BMS) Rachchh Minaxi/ Gadade, Siddheshwar T. & Rachchh, Gunvantrai A., 2015 The book has been designed for the beginners in the field of accounting to provide comprehensive coverage of book keeping and basic accounting principles techniques and practices This book is intended to build the foundation for learners who are planning to develop their understanding of financial accounting For this purpose the text has been developed in a very logical and clear manner KEY FEATURES Content has been developed according to the syllabus requirements The units are written in simple language Numerous illustrations examples and case studies for better understanding of concepts Chapter end questions for practice Financial Accounting For B.Com. (Hons.), 2nd Edition Tulsian P.C. & Tulsian Bharat, 2017 This second edition of financial accounting continues to provide a comprehensive and up to date coverage of key concepts of accounting and their application in practice Written in a friendly easy to understand style and the author's proven self study approach this book takes the intimidation out of financial accounting and helps you learn the conceptual and practical financial accounting skills relevant to recording of various kinds of business Financial Accounting for B.Com. (Programme) Tulsian P.C. & Tulsian Bharat, Financial Accounting for transactions B Com Prog Corporate Accounting For B.Com Examination Dheeraj Kumar Singh, Corporate Accounting for M.Com Entrance Examination Dheeraj Kumar Singh, The book is useful for M Com Entrance examination conducted by

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