

MERCHANDISE PRESENTATION

- Merchandise presentation includes the ways that goods are hung, placed on shelves, or otherwise made available for sale in retail stores.
- Shoulder-out presentation: The way most garments are hung in home closets with only one side showing from shoulder to bottom.
- Face-forward presentation (face-out presentation): Hanging of clothing with the front fully facing the viewer. This should always be done at entrances and aisles.

Fundamentals Of Merchandise Presentation

PT Brinkman



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