



Defining goodwill: a practice perspective

Marco Giuliani

Department of Management, University of the Marche, Ancona, Italy, and

Daniel Brännström

Department of Business Studies, Uppsala University, Uppsala, Sweden

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Abstract

Purpose – The purpose of this paper is to identify a definition of goodwill related to how companies describe their purchased goodwill. It focuses on whether there is any consistency in how firms define goodwill in practice in the first year of mandatory application of International Financial Reporting Standards 3 (IFRS3).

Design/methodology/approach – The paper builds on an analysis of how companies describe goodwill in purchase analyses related to company acquisitions. The empirical body of this study is represented by the financial statements of Italian and Swedish listed companies.

Findings – The overall finding of this investigation is that, in practice, the concept of goodwill is unclear and therefore there is no reference to one singular definition of goodwill. Moreover, in spite of the idea underlying IFRS3, goodwill still appears to be a “black box”, wherefore an accounting inertia is highlighted.

Research limitations/implications – The main limitation of this study is that only a sample of firms (those listed on the Stockholm Stock Exchange and the Milan Stock Exchange) that apply IFRS3 is investigated. The main implication of this paper is that it is possible to identify some general classes of descriptions, but these remain vague. Therefore, some accounting policy suggestions are proposed.

Originality/value – First, this paper focuses on a definition communicated by firms, which is different from most other studies, as they tend to focus on a theoretical definition of goodwill. Second, this paper focuses on a goodwill definition in practice, whereas studies of goodwill practice mainly concern impairment testing.

Keywords Goodwill, International Financial Reporting Standards, Financial accounting, Intangible assets, Business combination, Accounting standards, International standards

Paper type Research paper

1. Introduction

Accounting for goodwill constitutes ongoing challenges to accounting practitioners (Powell, 2003). During the last century, there has been a gradual shift from non-recognition of goodwill on the balance sheet towards its inclusion, now even without having to be amortised. In this setting, several theoretical attempts have been made to define goodwill (Bloom, 2009; Colley and Volkan, 1988; Johnson and Petrone, 1998) but, in spite of this, the concept is still vague (Colley and Volkan, 1988; Henning, 2000) due to the lack of an empirical dimension (Cooper, 2007; Courtis, 1983). Therefore it can be considered as a sort of “black box” (Power, 2001), i.e. what goodwill actually is remains unclear.

Goodwill as a “black box” makes a description of goodwill’s a particular issue in order to understand it. One reason for this is that after a theoretical definition of what goodwill is and instructions on how to account for it, interpretive action can be found (Hines, 1988; Thompson, 1990). Following this production of accounting information,



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Understanding Business Valuation Gary R. Trugman, 2018-01-08 This fifth edition simplifies a technical and complex area of practice with real world experience and examples Expert author Gary Trugman's informal easy to read style covers all the bases in the various valuation approaches methods and techniques Author note boxes throughout the publication draw on Trugman's veteran practical experience to identify critical points in the content Suitable for all experience levels you will find valuable information that will improve and fine tune your everyday activities *Comprehensive Financial Planning*

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conventions that affect the owner's income from the asset and the value of the asset and the rules, regulations, and issues peculiar to the particular asset. The reader is also provided with checklists of documents needed to appraise the asset, sources of industry information, lists of trade associations and journals, a bibliography, and a case study and report. Part I on closely held corporations contains chapters devoted to automobile dealerships, media companies, high tech companies, property and casualty insurance companies, construction companies, and small businesses such as bars, restaurants, and gas stations. Part II covers the evaluation of various professional practices, and Part III discusses the valuation of different types of real estate assets. Federal civil service pensions, military pensions, and the pensions provided by Fortune 500 corporations are examined in Part IV. The methodologies for evaluating personal property such as gems, jewelry, and oriental rugs are found in Part V. Besides aiding attorneys and accountants, this publication will be of great assistance to appraisers, actuaries, and pension experts.

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