

# *From* --- **Lab to** --- **Market** ---

*Commercialization of  
Public Sector Technology*

Edited by  
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and  
**H. Raymond Radosevich**

# From Lab To Market Commercialization Of Public Sector Technology

**Academy of Management**



## **From Lab To Market Commercialization Of Public Sector Technology:**

**From Lab to Market** S.K. Kassicieh, H.R. Radosevich, 2013-06-29 The topic of this book the commercialization of public sector technology continues to grow in importance in the United States and similar societies The issues involved are relevant to many roles including those of policy makers managers patent attorneys licensing agents and technical staff members of public technology sources Institutions increasingly involved in the process include federal and other government laboratories and their related agencies public universities and their state governments public and private transfer agents and of course all the private recipients of public technology Scarcely a day goes by without a significant event related to technology transfer and commercialization The popular business press is regularly carrying articles addressing the issues explaining new initiatives and describing events of notable success or failure I As an example of current important events the Technology Reinvestment Project TRP is formulating its initiatives to transfer public technology and promote technology based public/private partnerships as a collaboration between the Advanced Research Projects Agency ARPA the National Institute of Standards and Technology NIST the National Science Foundation NSF the National Aeronautics and Space Administration NASA and the Department of Energy Defense Programs DOE DP TechVenture Mohan Sawhney, Ranjay Gulati, Anthony Paoni, The Kellogg TechVenture Team, 2002-02-28 Drawn from the popular TechVenture program at the Kellogg School of Management this book provides a deep understanding of the key finance and business trends in e commerce Viewing Silicon Valley as a test lab for e commerce strategies this book delivers the latest financial and business models shaping the e commerce industry TechVenture focuses on the Silicon Valley phenomenon the new financial strategies and evolving e business models Each chapter draws from field research and interviews with the top minds in business today and covers the most recent advances in e finance including technology incubators start up funds measuring intellectual capital valuation techniques for Internet firms and emerging technologies In addition TechVenture features intriguing and informative case studies and examples of major companies including Idealab Merrill Lynch Pfizer and Amazon com General business and finance readers as well as those fascinated by the Internet economy will find TechVenture an invaluable read that is on the cutting edge of e business Mohanbir Sawhney Evanston IL is the McCormick Tribune Professor of Electronic Commerce and Technology at the Kellogg Graduate School of Management Northwestern University Mr Sawhney was recently named one of the twenty five most influential people in e business by Business Week magazine Ranjay Gulati Chicago IL is the Associate Professor of Management and Organizations at the Kellogg Graduate School of Management and the Director of the Center for Resource on E Business Innovation Anthony Paoni Chicago IL is Associate Professor at the Kellogg Graduate School of Management **The Technology Management Handbook** Richard C. Dorf, 1998-07-27 If you are not already in a management position chances are you soon will be According to the Bureau of Statistics the fastest growing areas of employment for engineers are in engineering science management With over 200

contributing authors The Technology Management Handbook informs and assists the more than 1.5 million engineering managers in the practice of technical management Written from the technical manager's perspective and written for technologists who are managers The Technology Management Handbook presents in depth information on the science and practice of management Its comprehensive coverage encompasses the field of technology management offering information on Entrepreneurship Innovations Economics Marketing Product Development Manufacturing Finance Accounting Project Management Human Resources International Business

**Funding Department of Energy Research and Development in a Constrained Budget Environment** United States. Congress. House. Committee on Science. Subcommittee on Energy and Environment, 1997

**Designing the New American University** Michael M. Crow, William B. Dabars, 2015-03-15 Intro Contents Preface by Michael M. Crow Acknowledgments Introduction Solving for X with U 1 American Research Universities at a Fork in the Road 2 The Gold Standard in American Higher Education 3 The Varieties of Academic Tradition 4 Discovery Creativity and Innovation 5 Designing Knowledge Enterprises 6 A Pragmatic Approach to Innovation and Sustainability 7 Designing a New American University at the Frontier Conclusion Toward More New American Universities Bibliography Index A B C D E F G H I J K L M N O P R S T U W Z

**Commercializing High Technologies** Judith Sedaitis, 1996-12-30 Commercializing High Technologies East and West discusses key issues in the problems and opportunities of technology transfer that today confront both Russia and the United States In the wake of the Cold War and dwindling state support research and development firms now more than ever need to access the market potential of their substantial and often cutting edge technologies The essays in this book examine the organizational managerial and practical implications of pursuing a policy of technology transfer in government defense research sectors the commonalities and differences between the two countries as well as the sizable and varying risks involved and even the greater risk involved of ignoring the problems posed

Antecedents of Venture Firms' Internationalization Julia Christofor, 2008-07-30 Julia Christofor's study aims to analyze the conditions of the initial internationalization decision in the Net Economy The results suggest that a holistic perspective including the founder business model and the firm level should be considered when explaining the internationalization propensity of entrepreneurs

Electronic Business in Developing Countries Sherif Kamel, 2006-01-01 This book tackles issues of e business with a vision to the future on how to bridge these gaps and close down the barriers between the different corners of the world Provided by publisher

*The Fifth Wave* Michael M. Crow, William B. Dabars, 2020-04-14 Out of the crises of American higher education emerges a new class of large scale public universities designed to accelerate social change through broad access to world class knowledge production and cutting edge technological innovation America's research universities lead the world in discovery creativity and innovation but are captive to a set of design constraints that no longer aligns with the changing needs of society Their commitment to discovery and innovation which is carried out largely in isolation from the socioeconomic challenges faced by most Americans threatens to

impede the capacity of these institutions to contribute decisively and consistently to the collective good The global preeminence of our leading institutions moreover does not correlate with overall excellence in American higher education Sadly admissions practices that flatly exclude the majority of academically qualified applicants are now the norm in our leading universities both public and private In *The Fifth Wave* Michael M Crow and William B Dabars argue that colleges and universities need to be comprehensively redesigned in order to educate millions more qualified students while leveraging the complementarities between discovery and accessibility Building on the themes of their prior collaboration *Designing the New American University* this book examines the historical development of American higher education the first four waves and describes the emerging standard of institutions that will transform the field What must emerge in this Fifth Wave of universities Crow and Dabars posit are institutions that are responsive to the needs of students focused on access embedded in their regions and committed to solving global problems *The Fifth Wave in American higher education* Crow and Dabars write comprises an emerging league of colleges and universities that aspires to accelerate positive social outcomes through the seamless integration of world class knowledge production with cutting edge technological innovation This set of institutions is dedicated to the advancement of accessibility to the broadest possible demographic that is representative of the socioeconomic and intellectual diversity of our nation Recognizing the fact that both cooperation and competition between universities is essential if higher education hopes to truly serve the needs of the nation Fifth Wave schools like Arizona State University are already beginning to spearhead a network spanning academia business and industry government agencies and laboratories and civil society organizations Drawing from a variety of disciplines including design economics public policy organizational theory science and technology studies sociology and even cognitive psychology and epistemology *The Fifth Wave* is a must read for anyone concerned with the future of higher education in our society

Examining Federal Vehicle Technology Research and Development Programs United States. Congress. House. Committee on Science and Technology (2007). Subcommittee on Energy and Environment, 2009      **Industrializing Knowledge** Lewis M. Branscomb, Fumio Kodama, Richard L. Florida, 1999 Compares the economic effects of university research in the USA and Japan Incorporating historical sociological and industrial perspectives the book discusses the mechanics of university industry interactions and how policies encouraging such interactions can address regional national needs      **Remaking China's Public Management** Peter Lee, Carlos Lo, 2001 Well traveled throughout China and well published on its political cultural and business aspects the editors of this unusual new book and their contributing authors give a systematic analysis of public sector management as it is now and as it is emerging in a country of massive size now in retreat from a centrally planned economy Many features of the new reforms parallel the movement toward new public management in the West Functions have been transferred away from China's public sector including the government and into the private sector and many of the managerial tools common in the private sector have been introduced into the public sector The book thus

analyzes the logic mechanisms and designs of new public management in China It examines context bound issues in the light of the legacies of massive state intervention the transition away from centralized planning the structure of the Leninist party state and Chinese bureaucratic culture Finally it discusses and illustrates events in a variety of policy areas and in doing so draws upon unique interviews and field studies developed personally by each contributor The result is an important insight into China and how its public sector operates one that will have special value for professionals in international development finance banking government economics politics and for their academic colleagues as well

**Entrepreneurship, the New Economy and Public Policy** Uwe Cantner,Elias Dinopoulos,Robert F. Lanzillotti,2005-12-12 Silicon Valley is the most salient example of high tech industrial clusters Public

polycymakersthroughouttheworldwouldliketolearnthesecretsofSiliconValley in order to build their own high tech economies The existing literature on ind trial clusters which traces back to Marshall 1920 focuses on the way in which rms bene t from locating in a cluster it suggests that once a cluster comes into existence it tends to reinforce itself by attracting more rms However a more important question is how to reach this critical mass in the rst place In contrast to the literature evidence suggests that entrepreneurs rarely move when they est lish high tech start ups Cooper and Folta 2000 This contradicts the notion that location choice analyses lead entrepreneurs to a high tech cluster A high tech industrial cluster such as Silicon Valley is characterized by c centratedentreprenurship FollowingSchumpeter weemphasizethefactthat the appearance of one or a few entrepreneurs facilitates the appearance of others Schumpeter 1934 Weproposeanagent basedcomputationalmodeltoshowhow high tech industrial clusters could emerge in a landscape in which no rms existed originally The model is essentially a spatial version of the Nelson Winter model Boundedly rational agents are scattered over an explicitly de ned landscape Each agent is endowed with some technology which determines his rm s productivity if he has one During each period of time an agent with no rm would make a decision as to whether he wants to start one This decision is mostly affected by the behavior of his social contacts who are all his neighbors

PICMET '01: Technology management in the knowledge era Dundar F. Kocaoglu,Timothy Roy Anderson,2001 2000 *IEEE International Engineering Management Conference* ,2000 The Academy of Management News Academy of Management,1991 **Global**

**Technology Transfer** John Chumack,2002 Governments the world over fret continuously about the low level of transfer of technology especially within their own countries The general problem is military to industry although the variations are numerous Problems of presentation offering and support complicate an already byzantine world Yet somewhere within this dilemma lie the seeds of tomorrow s economic uptick Besides the nontrivial problems involved here the reluctance of the people having the technology to share it with someone who can profit from it stands out This book presents the issues and offers a comprehensive bibliography for easy access

*Government Laboratory Technology Transfer* Sally Rood,2018-02-06 This title was first published in 2000 Due to budget cuts and competitiveness pressures determining the outcome of

technology transfer from government R D laboratories to private industry and entrepreneurial start ups is of increasing interest This book presents a series of case studies of successful technology transfer by examining the same list of topics for each case It presents a format for analyzing the cases topic by topic a methodology that could be used by any R D laboratory The book also goes one step further and compares the cases that took place prior to national technology transfer legislation with those cases that took place after passage of such legislation An additional feature is the summary of existing attempts to measure and evaluate technology transfer This follows a background section on the technology policy context The analysis finds that there is a significant commercial impact from government laboratory transfer using this approach     The Transfer of National Nanotechnology Initiative Research Outcomes for Commercial and Public Benefit United States. Congress. House. Committee on Science and Technology (2007). Subcommittee on Research and Science Education,2008     *Policy Studies Review* ,2001

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