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intriguing sidebars on every aspect of the legal profession from malpractice to Miranda acquittal to voir dire an informative entertaining collection about the profession we most love to hate Index **Negotiate This!** Herb Cohen, 2007-10-15 In this long awaited book bestselling author Cohen offers a new and humorous look at the art and practice of negotiation in the 21st How To Win Any Negotiation (Volume 1 of 2) (EasyRead Super Large 18pt Edition), Any Negotiation (Volume 2 of 2) (EasyRead Super Large 24pt Edition), *Negotiating the Big Sale* Gerard I. Nierenberg, 1993-04 With over 25 years of experience in his field Nierenberg knows his way around the negotiating table Now businesspeople can follow his methods and learn how to negotiate the big sales of their careers Nierenberg offers step by step techniques and a detailed checklist for people to evaluate their sales and negotiating skills and then make them How To Win Any Negotiation (EasyRead Large Bold Edition) ,2017 **Does Someone at Work Treat You** better Badly? Leonard Felder, 1993 Anyone who s ever worked in an office has had at least one bad experience with a brutal boss or crazy coworkers Now the bestselling author of Making Peace with Your Parents teaches readers strategies to deal with these offenders and gain respect How To Win Any Negotiation (Volume 2 of 2) (EasyRead Super Large 20pt Edition),

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