

A
RESTAURANTS
& INSTITUTIONS
BOOK

FOODSERVICE MARKETING FOR '90s

How to become the #1
restaurant in your neighborhood



Tom Feltenstein

Foodservice Marketing For The 90s How To Become The 1 Restaurant In Your Neighborhood

**Food and Nutrition Information and
Educational Materials Center (U.S.)**



Foodservice Marketing For The 90s How To Become The 1 Restaurant In Your Neighborhood:

Foodservice Marketing for the '90s Tom Feltenstein,1992-09-17 Using an interactive format it presents a total system for planning and executing successful restaurant and foodservice marketing Begins with the Restaurant Fitness Test which gives readers a clear idea of where their business stands in relation to its true potential Features tips on dealing with advertising and media Contains strategies and specific tactics geared to winning big in hospitality and foodservice Includes a wealth of case studies authoritative articles a comprehensive glossary of marketing terms plus a complete set of forms to duplicate and use in your business **Uncommon Wisdom** Tom Feltenstein,1999 So you ve got the career the spouse the kids the pet cars the house the vacations the clothes Trouble is you re so frantic frazzled and overwhelmed you don t have time to enjoy any of it Feltenstein makes the connection between knowing and doing the right things to lead to a balanced and meaningful life Guest-based Marketing Bill Marvin,1997 This book addresses one of the most asked for restaurant management topics marketing in practical terms It shows how to increase restaurant sales starting with an existing customer base building customer loyalty and increasing the frequency of their visits **The Consultant** ,1991 **Forthcoming Books** Rose Army,2001 *Subject Guide to Books in Print* ,1993 **The Cumulative Book Index** ,1994 A world list of books in the English language *Bibliography of Agriculture with Subject Index* ,1993-05 **American Book Publishing Record** ,1992 **Food and Nutrition Information and Educational Materials Center catalog** Food and Nutrition Information Center (U.S.),1976 Books in Print Supplement ,2002 *Restaurants & Institutions* ,2009 **The British National Bibliography** Arthur James Wells,1993 **Implementation of the Older Americans Act of 1987** United States. Congress. House. Select Committee on Aging. Subcommittee on Human Services,1990 **Restaurant Business** ,2009 Food Arts ,2002 **Catalog. Supplement - Food and Nutrition Information and Educational Materials Center** Food and Nutrition Information and Educational Materials Center (U.S.),1973 Catalog. Supplement Food and Nutrition Information and Educational Materials Center (U.S.),1977 Includes bibliography and indexes subject personal author corporate author title and media index *Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations for 2011* United States. Congress. House. Committee on Appropriations. Subcommittee on Agriculture, Rural Development, Food and Drug Administration, and Related Agencies,2010 *Food and Nutrition Information and Educational Materials Center Catalog* Food and Nutrition Information and Educational Materials Center (U.S.),1973

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