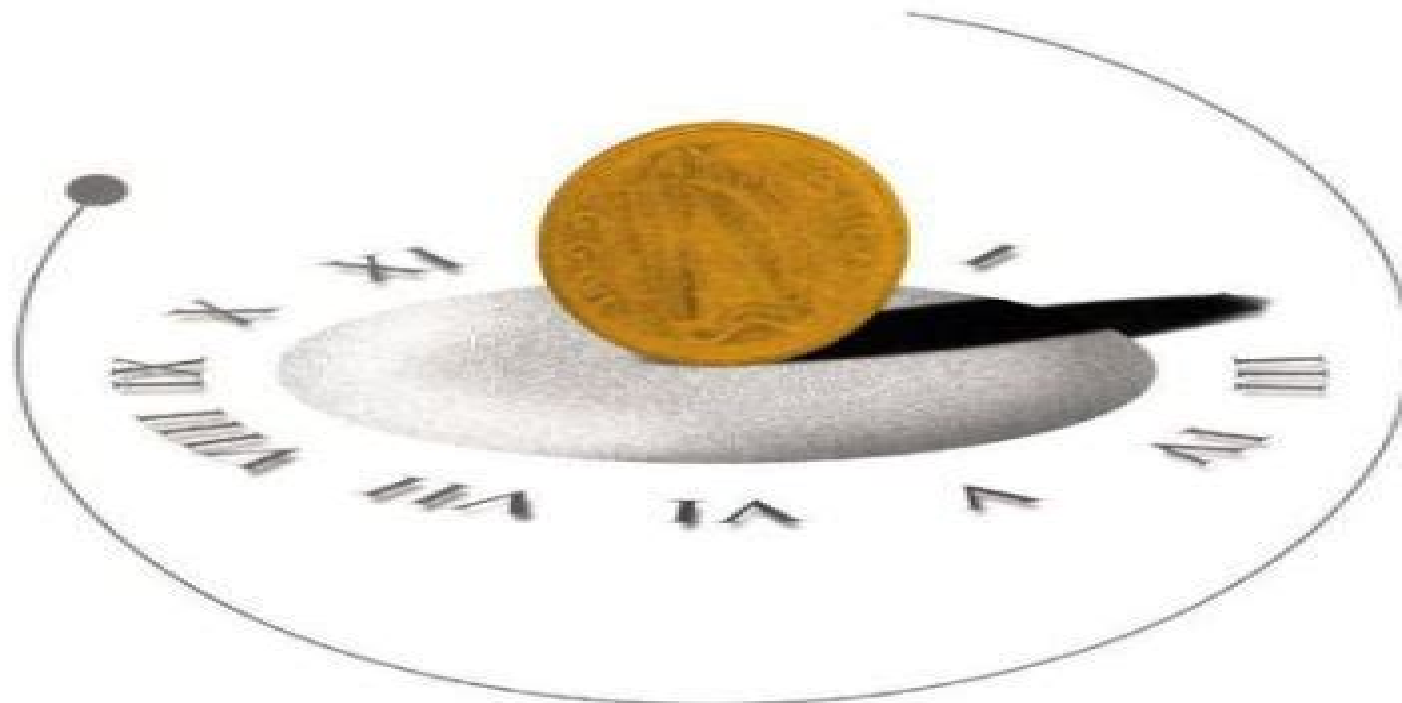


INTERNATIONAL SERIES IN SOCIAL PSYCHOLOGY



The Economic Psychology of Everyday Life

PAUL WEBLEY, CAROLE B. BURGOYNE,
STEPHEN E.G. LEA AND BRIAN M. YOUNG

Economic Psychology Of Everyday Life

Susan Millns, Simone Wong



Economic Psychology Of Everyday Life:

The Economic Psychology of Everyday Life Paul Webley, 2001 From childhood through to adulthood retirement and finally death The Economic Psychology of Everyday Life uniquely explores the economic problems all individuals have to solve across the course of their lives Webley Burgoyne Lea and Young begin by introducing the concept of economic behaviour and its study They then examine the main economic issues faced at each life stage including the impact of advertising on children buying a first house and setting up home changing family roles and gender linked inequality redundancy and unemployment coping on a pension obituaries wills and inheritance Finally they draw together the commonalties of economic problems across the lifespan discuss generational and cultural changes in economic behaviour and examine the significance of other non economic constraints upon individuals The Economic Psychology of Everyday Life provides a much needed comprehensive and accessible guide to economic psychology which will be of great interest to researchers and students

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fundamental as well as applied research topics such as the psychology of money experience based product design and the enhancement of financial capabilities The book is targeted particularly towards researchers and advanced students looking to update their knowledge and refresh their thinking on future research developments Handbook of Contemporary Behavioral Economics Morris Altman,2015-01-30 At a time when both scholars and the public demand explanations and answers to key economic problems that conventional approaches have failed to resolve this groundbreaking handbook of original works by leading behavioral economists offers the first comprehensive articulation of behavioral economics theory Borrowing from the findings of psychologists sociologists political scientists legal scholars and biologists among others behavioral economists find that intelligent individuals often tend not to behave as effectively or efficiently in their economic decisions as long held by conventional wisdom The manner in which individuals actually do behave critically depends on psychological institutional cultural and even biological considerations Handbook of Contemporary Behavioral Economics includes coverage of such critical areas as the Economic Agent Context and Modeling Decision Making Experiments and Implications Labor Issues Household and Family Issues Life and Death Taxation Ethical Investment and Tipping and Behavioral Law and Macroeconomics Each contribution includes an extensive bibliography **Economic Psychology** Erich Kirchler,Erik Hoelzl,2017-11-23 Economic Psychology is the only up to date English language textbook that provides a comprehensive overview of theoretical topics in economic psychology and their relevance in applied fields Written by two leading psychologists the book looks at how people make decisions on the use of scarce resources in particular money from a psychological perspective Starting with decision making and lay theories as basic building blocks of economic behaviour the authors go on to explore three major markets where economic behaviour occurs as an interaction between individuals and companies or institutions consumer markets labour markets and financial markets before considering the challenges of collective cooperation and economic prosperity Featuring numerous applied examples throughout each chapter also includes an overview a summary figures key terms student questions and suggestions for further reading This introduction is an essential resource for advanced undergraduate and postgraduate courses on economic psychology behavioural economics and social psychology *The Elgar Companion to Consumer Research and Economic Psychology* Peter E. Earl,Simon Kemp,2002-01-01 Presents over 100 specially commissioned entries on important topics in consumer research and economic psychology from behaviourism and brand loyalty to trust and the psychology of tourism Leading scholars in the fields provide stimulating insights into the area as well as summarising existing knowledge Psychology in Economics and Business Gerrit Antonides,1996-09-30 This book is targeted at students of economics and business administration and presents the state of the art in behavioral economics and economic psychology and their applications to economics and business It discusses economic psychological themes information processing and applications in fields including entrepreneurial behavior perceptions of price risk inflation and economic activities and economic socialization Real-World Decision

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The Theory of Economic Personality Taner Güney,2023-12-19 Do individuals have an economic personality Is there a model for real life human economic behavior Can real life economic behaviors be predicted This book identifies the theory of economic personality Economic personality leads an individual to exhibit predictable behaviors without the need to be rational in cases of uncertainty So this book argues that the individual is not rational what is rational however is the systematic repetition of behaviors dictated by people s economic personalities

Wealth and Poverty in Close Personal Relationships Susan Millns,Simone Wong,2017-07-14 At a time of global and domestic economic crisis the financial aspects of domestic and familial relationships are more important and more strained than ever before The focus of this book is on the distribution of wealth and poverty in traditional and non traditional familial

relationships The volume takes an interdisciplinary approach to explore the way in which money matters are structured and governed within close personal relationships and the extent to which they have an impact on the nature and economic dynamics of relationships As such the key areas of investigation are the extent to which participation in the labour market unpaid caregiving inheritance pensions and welfare reform have an impact on familial relationships The authors also explore governmental and legal responses by investigating the privileging of certain types of domestic relationships through fiscal and non fiscal measures and the differential provision on relationship breakdown The impact of budget and welfare cuts is also examined for their effect on equality in domestic relationships

Getting Health Economics into Practice David Kernick, 2018-08-11 Fifty years ago medicine was straightforward Doctors had limited therapeutic options and patients did as they were told Today an array of medial interventions is putting increasing pressure on limited resources patients are questioning everything and doctors are uncertain of their role Health economists hoped to offer important insights to aid decision making but their technical frameworks bore little resemblance to the practical requirements of end users Now this book presents the concepts and insights that health economics has to offer in a way that is accessible to every healthcare decision maker **Getting Health Economics into Practice** is for all those who are involved in the planning commissioning and delivery of healthcare It illuminates the practical value that the concepts and principles of health economics can offer decision makers at all levels Comprehensive and extensive it is the first such book to be edited by a clinician rather than a health economist with contributions from an expert panel of specialists This approach ensures it is accessible and useful in the everyday work of health professionals It is relevant for all healthcare sectors in particular for Primary Care Trusts and is essential reading for managers researchers and especially practitioners

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The Pursuit of Happiness and the Traditions of Wisdom Vincenzo Giorgino, 2014-03-20 This book presents a discussion of happiness that takes the shape of a dialogue between contemplative knowledge and practice or the wisdom traditions and the social sciences It examines the different definitions of happiness in relation to wisdom traditions and the impact of these traditions on current research It explores topics such as the pursuit of a good life the pursuit of eudaimonia and the meaning of economic and social suffering from the perspective of the social sciences It further discusses how the social sciences can meet people's aspirations towards a world of higher well being in our time and what the future challenges are The book includes both theoretical and empirical contributions on the matter and opens up a new line of transdisciplinary research Overcoming barriers between disciplines and fields of knowledge the book presents a beneficial cross fertilization to achieve a wiser model of man

Physical Limits to Economic Growth Roberto Burlando, Angelo Tartaglia, 2017-12-22 The debate on the physical limits and constraints to the economic growth of globalized society is now widespread This book explores the physical and economic aspects of the conflict between humans with their thoughtless focus on growth through material production and environmental constraints In the context of the looming shortage of material resources and the latest science on climate change Physical Limits to Economic Growth offers new insights which provide a broad and comprehensive picture of the conflict between humans and environmental constraints The authors approach goes beyond the boundaries of specialized disciplines to explore climate change resource depletion technical innovation and the interactions between these within the socio economic institutional systems we live in This volume looks at opportunities for rethinking these systems if we moved away from fossil fuel dependence while considering the status of current mainstream economic thinking around this subject Physical Limits to Economic Growth provides a genuine interdisciplinary examination of the physical limits to economic growth It will be of interest to both students and academics in various disciplines in the areas of natural sciences climate change and economics

The Inner World of Money Marty Martin, 2012-04-25 Unlike most guidebooks for improving personal finances this breakthrough work helps readers defeat the often debilitating anxieties over money that can affect financial decision making For more than a decade psychologist and business professor Marty Martin has helped hundreds of people around the globe overcome the psychological barriers to developing a healthier relationship with their money With The Inner World of Money Taking Control of Your Financial Decisions and Behaviors Martin puts his practical proven tools for effective earning saving spending and investing in your hands Bookstores are full of titles on improving personal finances but none focus on the often debilitating

worries that can lead to poor money habits The Inner World of Money addresses those worries head on with time tested strategies for dealing with bill paying personal debt splurge spending investment and household budgets Going beyond simply explaining bonds stocks CDs and mutual funds Martin provides genuine life changing support based on the latest advances in neuroeconomics evolutionary psychology positive psychology happiness studies sustainability socially responsible investing and behavioral finance an emerging science combining the best of finance and psychology The Sustainability Curriculum John Blewitt,Cedric Cullingford,2013-06-17 The links between education and sustainable development are deepening although subject to much controversy and debate The success of the sustainability discourse depends both on the pedagogic and research functions of higher education Similarly for higher education itself to remain relevant and engaged it faces pressure not only to integrate the insights and lessons drawn from the perspective of sustainable development but also to be responsive to scrutiny of its own practices in relation to sustainability Among professionals in higher education sustainable development has its supporters and detractors It is embraced by some individuals and departments while being perceived by others as a threat to the coherence of particular disciplines Although it is not currently an academic discipline in its own right increasing public and professional familiarity with the term and the increasing urgency of global calls for the implementation of sustainable development mean that this is rapidly changing This volume analyses the impact of the concepts and practices of sustainability and sustainable development on various academic disciplines institutional practices fields of study and methods of enquiry The contributors drawn from a wide range of disciplines perspectives educational levels and institutional contexts examine the purpose of the modern university and the nature of sustainable education which includes exploring links to social movements for sustainability projects curriculum change culture and biodiversity values relating to gender equality and global responsibility and case studies on the transformation or otherwise of some specific disciplines Striving to Save Margaret Sherrard Sherraden,Amanda Moore McBride,2010-02-08 The struggles of low income families trying to build savings accounts *Complexity and Evolution* David S. Wilson,Alan Kirman,2016-08-19 An exploration of how approaches that draw on evolutionary theory and complexity science can advance our understanding of economics Two widely heralded yet contested approaches to economics have emerged in recent years one emphasizes evolutionary theory in terms of individuals and institutions the other views economies as complex adaptive systems In this book leading scholars examine these two bodies of theory exploring their possible impact on economics Relevant concepts from evolutionary theory drawn on by the contributors include the distinction between proximate and ultimate causation multilevel selection cultural change as an evolutionary process and human psychology as a product of gene culture coevolution Applicable ideas from complexity theory include self organization fractals chaos theory sensitive dependence basins of attraction and path dependence The contributors discuss a synthesis of complexity and evolutionary approaches and the challenges that emerge Focusing on evolutionary behavioral economics and

the evolution of institutions they offer practical applications and point to avenues for future research Contributors Robert Axtell Jenna Bednar Eric D Beinhocker Adrian V Bell Terence C Burnham Julia Chelen David Colander Iain D Couzin Thomas E Currie Joshua M Epstein Daniel Fricke Herbert Gintis Paul W Glimcher John Gowdy Thorsten Hens Michael E Hochberg Alan Kirman Robert Kurzban Leonhard Lades Stephen E G Lea John E Mayfield Mariana Mazzucato Kevin McCabe John F Padgett Scott E Page Karthik Panchanathan Peter J Richerson Peter Schuster Georg Schwesinger Rajiv Sethi Enrico Spolaore Sven Steinmo Miriam Teschl Peter Turchin Jeroen C J M van den Bergh Sander E van der Leeuw Romain Wacziarg John J Wallis David S Wilson Ulrich Witt *Enterprise and Culture* Colin Gray, 2002-01-08 Interdisciplinary useful for psychologists or economists Wide ranging critical evaluation of an important social project

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