



# Economic Diplomacy

**Huub Ruël**



## **Economic Diplomacy:**

**Research Handbook on Economic Diplomacy** Peter A.G. van Bergeijk, Selwyn J.V. Moons, 2018-06-29 This Handbook positions economic diplomacy as a multidisciplinary field and presents state of the art research relevant to policy makers and academia around the globe focusing on four themes the role of economic diplomats the impact and evaluation of economic diplomacy politics and trade and emerging markets It offers academic business and policy perspectives taking stock of knowledge produced with qualitative and quantitative research on Northern America Europe Africa Asia and Latin America

*Economic Diplomacy* Maaïke Okano-Heijmans, 2013-07-04 This book by Maaïke Okano Heijmans makes an important contribution to the concept of economic diplomacy A conceptual study mode of economic diplomacy is combined with applied analysis of Japan's economic diplomacy practice The two approaches reinforce one another yielding a conceptualization of economic diplomacy that is grounded in practical insights A comprehensive approach A core argument in the book is that economic diplomacy strategically affirms that economic commercial interests and political interests reinforce one another and should thus be seen in tandem This contrasts with the predominant approach in the transatlantic world which attaches relatively greater importance to the military economic linkage in the quest for influence The case of Japan Japan has employed economic diplomacy as a central instrument of its foreign policy and quest for national security since the post war period The reconfiguration of regional and global power that started in the 1990s encouraged the Japanese government in coordination and cooperation with the private sector to reassess its economic diplomacy policy Power shifts Economic Diplomacy Japan and the Balance of National Interests illuminates the debates underlying these shifts the various ways by which Japan's reinvention of its economic diplomacy is implemented and the consequences for Japanese foreign policy at large Practical relevance The critical insights offered by the examination of Japan are pertinent for Western countries as well as for other East Asian nations They will be of interest to scholars and practitioners of diplomacy international relations and international economic law and policy This book is the ninth volume in the Diplomatic Studies series edited by Jan Melissen and published by Brill Martinus Nijhoff Publishers For more information see [brill.com/economic-diplomacy](http://brill.com/economic-diplomacy) 0 [Economic Diplomacy and the Geography of International Trade](#) Peter A. G. van Bergeijk, 2014-05-14 The book presents an overview of the general aspects of trade uncertainty a central element in the analysis of economic diplomacy illustrating that some instruments such as sanctions both positive and negative increase trade uncertainty whilst others multilateral trade policy for instance aim to reduce this uncertainty Commercial policy and bilateral economic diplomacy are explored and economic sanctions analysed An extensive review of the literature and empirical investigations of 161 sanctions and the commercial relationships of 37 countries provide topical and empirical perspectives on how international diplomacy may both be a cost and a benefit of the key drivers of productivity growth Finally policy conclusions are drawn and a future research agenda presented *Innovative and Diplomatic Methodologies in Economics, Management, and Government* Marcão,

Ricardo, Santos, Vasco, 2024-08-28 In today's globalized world the challenges facing economics management and governance are more complex than ever before Traditional approaches struggle to address issues such as climate change economic inequality and geopolitical tensions leaving gaps in delivery and outcomes The solution lies in harnessing the power of innovation and diplomacy to navigate these intricate challenges Innovative and Diplomatic Methodologies in Economics Management and Government serves as a guide for academic scholars seeking to navigate the complexities of modern global challenges Through a diverse array of perspectives and insights it illuminates the synergies between diplomacy innovation economics management and government By bridging theory and practice the book offers actionable solutions and real world case studies that empower scholars to adopt a more integrated and forward thinking approach **The New Economic Diplomacy** Stephen Woolcock, Nicholas Bayne, 2017-11-30 This title was first published in 2003 This text explains how states conduct their external economic relations as the 21st century begins how they make decisions domestically how they negotiate internationally and how these processes interact It documents the transformation of economic diplomacy in response to the end of the Cold War the advance of globalisation and the terrorist attacks of September 2001 and illustrates the growing influence of non state actors like private business and civil society The book integrates a full academic and theoretical analysis with the experience of senior practitioners in economic diplomacy and is based on the authors work in the LSE's graduate programme on The Politics of the World Economy *The SAGE Handbook of Diplomacy* Costas M. Constantinou, Pauline Kerr, Paul Sharp, 2016-08-12 The SAGE Handbook of Diplomacy provides a major thematic overview of Diplomacy and its study that is theoretically and historically informed and in sync with the current and future needs of diplomatic practice Original contributions from a brilliant team of global experts are organised into four thematic sections Section One Diplomatic Concepts Theories Section Two Diplomatic Institutions Section Three Diplomatic Relations Section Four Types of Diplomatic Engagement New Economic Statecraft Zhang Xiaotong, 2023-07-13 This book provides insights on the art of governing a state and managing its external relations from a wealth power logic It looks at economic statecraft which consists of wealth production wealth mobilization and wealth power conversion by a state This book reconceptualizes what economic statecraft is and proposes a new theory focused on wealth power conversion With a long historic perspective this book goes through the modern history of Western powers practicing economic statecraft since 1500 and presents three case studies the United States the European Union and China the three biggest users of economic statecraft in the contemporary world The book serves as an ideal reference for policy makers businesspeople and researchers whose work touch upon either wealth creation power projection or the combination of both **Economic Diplomacy** Peter A.G. Bergeijk, Maaike Okano-Heijmans, Jan Melissen, 2011-08-25 In a climate of enhanced global competition attention for economic diplomacy has substantially grown as much in the West as in other parts of the world This book conceptualizes economic diplomacy and adds to a better understanding of its central place in the theory and practice of international

relations      Commercial Diplomacy in International Entrepreneurship Huub Ruël, 2012-10-19 Explores the organization of diplomacy for international entrepreneurship at the micro level the diplomats and individual entrepreneurs perspective This book takes an interdisciplinary perspective combining the fields of business administration and public administration specifically international entrepreneurship and international relations      **Study On International Politics In**

**Contemporary China** Yuyan Zhang, 2020-07-14 China's guiding principle for foreign relations and its focus on states and regions has shifted a lot from the first 30 years of the founding of the People's Republic of China PRC in 1949 to 1978 and beyond after reform and opening up However PRC's diplomatic practice has been continuous whether it was participation in the Korean War breaking up with the former Soviet Union after a honeymoon period China's self defense war over Sino Indian border participation in the Vietnam War breakthrough in the Sino US relation or PRC's self defense war over the Sino Vietnamese border These historical events brought the need for theoretical study in International Politics IP The development of China's IP research was slow and filled with complications but it signified a breakthrough from scratch This book has filled gap by depicting a complete scroll of China's IP research in over 60 years since 1949 This book has followed two principles one is according to the classification of the IP discipline and the other is to recommend adaptations according to China's actual conditions      *Geo-economics In South Asian Environment* Rakesh Kumar, Harjit Singh, 2025-04-02 Drawing

on empirical research this book offers a rigorous insight into a variety of issues related to evolving geopolitics bilateral regional sub regional trade agreements as well as the urgent need for the revival of geo economics for mutual gains Acknowledging the evolving regional geopolitics the book also attempts to put forward the potential challenges and opportunities in regional trade and economic cooperation in South Asia in post pandemic period It also explores how social forces like shared cultural religious linguistic and historical linkages have the potential to act as a bridge to fill the gap in trade and economic cooperation The rich collections of chapters not only enrich the understanding of the reasons behind the low level of regional trade and economic cooperation in South Asia but also offer new insight into the facts to adopt and apply progressive regional trade policy in the fast changing business environment and evolving new geopolitics in the region in the post pandemic era      **Geoeconomics of the Sustainable Development Goals** Lucía Morales, Bernadette

Andreosso-O'Callaghan, Daniel Rajmil, 2025-03-31 In 2015 the United Nations introduced its very ambitious 2030 Agenda known as the Sustainable Developmental Goals or SDGs The SDGs provide a comprehensive list of goals and targets to address social economic and environmental issues In this book different areas of expertise are brought together examining the main challenges associated with the effects of climate change and the broader scope of the SDGs through the lenses of the geo economics and geopolitics of sustainability The book sheds light on the growing connections between the economic and financial fields and their impact on defining the international order and its economy It examines the importance of trade and economic integration in promoting sustainable development and achieving the SDGs The role of supranational

organisations like the United Nations the World Trade Organisation and the IMF in supporting the SDGs within the context of the world's most advanced economies and those less developed the influence of economic diplomacy and geopolitical rivalries on progress towards the SDGs the changing global balance of power and the significance of technology and innovation as well as the role of emerging and less developed economies in enabling sustainable development The book offers insights into practical issues linked to theory and applied frameworks underscoring the significant challenges associated with sustainable development the global economic and political reality and how political tensions affect the global economy The book supports students through the established disciplines of economics finance political science and law and provides academics with new research and theory building tools *Taiwan and Post-Communist Europe* Czeslaw

Tubilewicz, 2007-08-07 *Taiwan and Post Communist Europe* examines Taiwan's economic diplomacy towards post communist states in Central and Eastern Europe The media and occasionally academia have often suggested that Taipei resorts to costly aid trade and investment diplomacy to facilitate its foreign relations whilst China engages in equally costly counter economic diplomacy to keep Taiwan isolated Czeslaw Tubilewicz argues conversely that Beijing's diplomacy in post communist Europe has demonstrated China's reluctance to employ economic instruments against states violating the one China principle when cheaper diplomatic alternatives are available Taipei for its part has demonstrated that promises of economic assistance are sufficient to induce target states short term compliance whilst in the medium to long term Taiwanese economic assistance conditional upon meeting political criteria has proved inconsequential due to Taipei's refusal to follow up aid commitments This book examines the efficacy and limitations of Taipei's frugal economic diplomacy in furthering its broader diplomatic objectives looking at both Taipei's failure to establish a lasting diplomatic presence in post communist Europe but also its success in securing substantive relations with a number of major post communist states and thus opening transition economies for its exports and investments The first in depth study into Taiwan's economic diplomacy toward post communist Europe this book will appeal to readers interested in Taiwan and China studies diplomacy Asian studies and international relations **The Palgrave Handbook of Diplomatic Thought and Practice in the Digital Age** Francis Onditi, Katharina

McLarren, Gilad Ben-Nun, Yannis A. Stivachtis, Pontian Okoth, 2023-08-01 This handbook integrates a range of conceptual and empirical approaches to diplomacy in the context of ongoing technological and societal change Technological and societal disruptions affect modern diplomacy altering its character and reforming its way In light of such changes this book offers both historical foundations and contemporary perspectives in the field By doing so it demonstrates how contemporary change impacts the work of diplomats representing sovereign states Global diplomatic services will forever be affected by the digitalization of engagement between states during and after the COVID 19 pandemic In this rapidly changing culture with burgeoning geopolitical and geostrategic realignment among global powers the tools of diplomacy have changed The state's foreign policy astuteness and responses to these changes could have long term impacts All this culminates in opportunities

for improving the management of diplomatic services and efficiency of the Ministries of Foreign Affairs MoFA of various states This book provides useful insights into how modern diplomacy works especially the integration of informalities into formal diplomatic practices in complex peace and security environments within such a framework of change **The European Union and Global Politics** Richard Youngs, 2021-03-31 This accessible new textbook situates the European Union in a dramatically changed world order Resisting a more traditional and abstract introduction to the institutions structures and policy making processes of the EU this innovative new text cuts through the jargon to demonstrate how hard the EU must work to retain its international influence Taking into account the latest empirical developments including the spread of war and violence in the East with Ukraine and the ongoing turbulent politics of North Africa and the Middle East Richard Youngs an expert in the field introduces us to how the EU has been forced to act differently The book is unique in offering an outside in conceptual framework that inverts the way that the EU external action is studied and understood It unpacks the different international challenges the EU has faced in recent years including the weakening of global order the need for more protective security geo economic competition climate change and conflicts to its east and south In each case the book examines how the EU has responded and how its core international identity has changed as a result assessing whether the Union still retains strong global influence This book is the ideal companion for students taking modules on the European Union s foreign policy global politics and for students of European Union Politics more broadly at both undergraduate and postgraduate levels Small States in EU Policy-Making Anna-Lena Högenauer, Matúš Mišík, 2024-04-30 Small States in EU Policy Making analyses how small states try to impact European Union policy making through a range of strategies With the last rounds of enlargement and Brexit the number and weight of small states in the European Union have steadily increased At the same time small states face distinct challenges in different institutions which may impact their strategies Nonetheless the existing literature primarily focuses on the Council of the European Union and the European Council and offers few insights into how small states navigate the other institutions The contributions to this volume examine how small states can wield influence in different institutions arguing that they do indeed pursue different strategies depending on institutional context The policy case studies on the EU s foreign and security policies confirm these findings small states can have influence in EU policy making and can create situations where their needs are met They are most likely to succeed when they build foreign policy coalitions when they anticipate major economic developments and when they manage to acquire a high level of expertise in a policy area However the case studies also show that there is a risk of small states becoming policy takers in cases where they cannot provide leadership in terms of ideas and expertise and or fail to build political weight through coalitions This book will be of interest to academics and practitioners of European politics and the EU in particular as well as policy makers and practitioners working on small states The Open Access version of this book available at <http://www.taylorfrancis.com> has been made available under a Creative Commons Attribution Non Commercial No

Derivatives CC BY NC ND 4 0 license      New Nationalisms and China's Belt and Road Initiative Julien Rajaoson, R. Mireille Manga Edimo, 2022-10-29 This book is a treatise on cultural globalization and the global political economy By introducing the transnational public domain in the study of China's Belt and Road Initiative BRI the book goes beyond existing theoretical frameworks involving both the clash between civilizations and the time worn division of the world into North and South It advances a new focus on the theoretical and empirical elements that canvass global cultural behaviours and reactionary attitudes to the expanding Chinese economic norms cultures and values in different national contexts Readers of political theory global political economy globalization international relations political sociology cultural sociology public policy and foreign policy analysis will find interest in the book Whereas new nationalism couples with globalism both concepts are rediscovered through various socio economic contexts of BRI policy discourses which produce conflicts solidarities new economic partnerships and cooperation and resistance as types of contemporary nationalism The new nationalism is approached as a dual sided relational and dialectical phenomenon which readers will capture by paying particular attention to both the global and local scales of the social responses to the BRI      **Chinese Scholars and Foreign Policy** Huiyun Feng, Kai He, Yan Xuetong, 2019-01-04 How does China see the rest of the world One way to answer this question is to look at the work of China's scholars in the field of International Relations IR This leads to a second question to what extent do Chinese IR scholars influence Beijing's foreign policy and outlook The contributors to this book seek to answer these key questions drawing on their own first and second hand experiences of involvement in scholarly IR debates in China Discussing fundamental aspects of China's foreign policy such as China's view of the international structure soft power projection maritime disputes and the principle of non interference this book provides insights into the hinterland of Chinese foreign policy making It is an invaluable reference for global IR scholars especially those with a direct interest in understanding and predicting China's actions and reactions on a range of international issues      Power Politics in Africa Olusola Ogunnubi, Samuel Oyewole, 2020-11-09 This collection of essays examines the subject of power politics in Africa paying special attention to the interests of African regional powers as well as their capabilities and strategies in the international arena It provides a theoretical bridge between concerns for militarised national interest perpetual distrust and insecurity struggles for power and hegemony in power politics and the spirit of pan African solidarity brotherhood consensus cooperation and integration It is on these bases that this volume offers rich empirical insight into leading regional powers in Africa with special attention given to Nigeria and South Africa It serves to contribute African perspectives to the field of International Relations particularly regarding power politics which is important in terms of Africanising the narratives of a subject matter that is largely considered as Eurocentric in African and other non Western societies      **Rising Power, Limited Influence** Indrajit Roy, Jappe Eckhardt, Dimitrios Strokos, Simona Davidescu, 2024-01-24 This is an open access title available under the terms of a CC BY NC ND 4 0 International licence It is free to read on the Oxford Academic platform and



offered as a free PDF download from OUP and selected open access locations China's resurgence has spawned anxieties about an impending revision of the Liberal International Order Drawing on case studies of Chinese investments across Europe the contributors to this volume investigate the ways in which China translates its growing resources into effective influence with varying degrees of success They find that influence is most effectively achieved by harnessing the agency of states and societies in Europe towards China's preferences Fragmented and messy rather than unified and coherent these preferences comprise an amalgam of domestic regional and international considerations rather than aimed at revising world order Nevertheless as the contributors to this volume demonstrate the interaction of European agency and Chinese preferences could have a variety of unintended consequences that range from straining the Liberal International Order to strengthening it Against narratives that foreground inevitable conflict or assured cooperation *Rising Power Limited Influence* innovates a dynamic framework to understand the granular ways in which states and societies in Europe interact with state and society in China to re shape the Liberal International Order Its contribution is three fold Conceptually it offers a relational definition of power that pinpoints attention to the ways in which China translates its growing investments in Europe towards influencing the preferences of host countries Empirically it outlines the different modalities through which China harnesses the agency of European countries towards its own fragmented preferences Theoretically the book introduces a dynamic framework to understand the interaction between state society relations in China with state society relations in European countries to comprehensively appreciate the extent limits and modalities of resurgent China's global influence

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