

6 Powerful Strategies For Eye Clinic Growth



# **Eyecare Business Marketing And Strategy**

**Didier Musso** 

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of the role of vision care in an athlete s performance as well as practical recommendations for applying current research findings to clinical practice Contains practical clinically oriented chapters on visual assessment prescribing and ocular injuries in athletes Takes a task analysis approach allowing the reader to develop solid reasoning skills and evaluate information needed for clinical practice Includes a new chapter on Assessment and Management of Sports Related Concussion Features visual aids throughout including photographs tables and boxes to help clarify and visualize important concepts Addresses sports vision training approaches and updated digital options reflecting the collaboration between athletic trainers optometrists and ophthalmologists in helping optimize vision in athletes **Diagnosing and Treating** Computer-Related Vision Problems James E. Sheedy, OD, PhD, Peter G. Shaw-McMinn, OD, 2002-09-16 With visual symptoms occurring in 50 90 percent of workers using computers this practical guide details careful diagnosis and treatment of visual conditions that can cause visual syndromes This book provides the knowledge references materials and action plans designed to help practitioners diagnose and manage computer related vision disorders It addresses the visual and environmental factors that cause the visual problems experienced by computer users offering practical suggestions for assessing the visual ergonomics of a patient s computer workstation and reducing the visual demands of a task Serves as a readable and practical how to guide to computer related visual problems that guides the reader in diagnosing and treating computer related visual disorders In depth coverage addresses both the common visual problems and the environmental factors that cause them Action plans in each chapter suggest activities for implementing and applying strategies in the workplace A chapter on positioning the practice provides information on how to expand clinical practice into the area of caring for computer users and improve patient satisfaction A chapter on marketing provides the tools needed to bring new patients into the reader's practice and expand the patient base Exercises and hand out materials designed for patient education encourage patient compliance with treatment guidelines Up to date information on various research studies and notes discusses the evidence based rationales behind effective practice Information on lens products provides information on prescribing lenses designed for computer use Discussions of computer simulation instruments provides information on the purchase and use of computer simulation instruments **Maximizing the Potential of Your Ophthalmic Office** Fred L. Kahn, 2002 This unique book takes a nuts and bolts approach to the physical design and layout of the optometric or ophthalmic office whether for a start up office or as an aid to maximizing a current practice. In the face of managed care and other economic factors affecting optometric and ophthalmic practice this resource also makes valuable suggestions for evaluating how a current practice can be maximized to achieve the greatest return on investment Helpful checklists are provided to assist in the planning process Innovative Economic, Social, and Environmental Practices for Progressing Future Sustainability Goi, Chai Lee, 2022-05-13 The Sustainable Development Goals are a collection of 17 interlinked global goals designed to be a blueprint to achieve a better and more sustainable future for all Sustainable development is a long

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